



## **Mission Statement**

To be the leading financial institution in the country that provides lease finance facilities to the SME sector on a sustainable basis.

To have a client focused strategy and develop the approach and expertise in SME's that will set an example and lead the way for the financial industry to serve the SME's on a commercial basis.

## **Vision Statement**

In partnership with the people, empowering small and medium enterprises, strengthening the economy, towards a prosperous Pakistan.



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## **Branch Network**

#### **KARACHI**

#### **Main Branch:**

Office # 304, 3rd Floor, Business Arcade, Shahra-e-Faisal, Karachi. Phone No. 92-21-34322128-9 Fax: 92-21-34322082

#### **HYDERABAD**

M-06, Mezzanine Floor, Rabi Shopping Centre, Cantonment Area, Saddar. Phone: 022-9200747, Fax: 022-2782418

#### **LAHORE**

Office No. 805, 8th Floor, Al-Hafeez Heights, 65-D-A, Sir Syed/Ghalib Road, Gulberg III, Lahore. Phone: 042-35751660

#### **ISLAMABAD**

Office No. 15, 2nd Floor, Rehmat Centre, I-8 Markaz. Phone: 051-4861407, 051-4938279

#### **SIALKOT**

Chowk Shahab Pura, City Bazar, Street No. 3, Shop No. 195, Opposite Sahab Marriage Hall, Sialkot. Phone: 052-3572136

#### **PESHAWAR**

34, Ground Floor, State Life Building, The Mall, Peshawar Cantt. Phone: 091-9211683, 091-5254004, Fax: 091-9211683



## **Corporate Information**

#### **BOARD OF DIRECTORS**

Mr. Javed Mahmood, Chairman Mr. Dilshad Ali Ahmad Mr. Tahir Saeed Effendi

Mr. Muhammad Mubeen Mufti Mr. Bilal Mohy Ud Din

Ms. Darakshan S. Sheikh Vohra Mr. Asghar Magsood \*

#### **CHIEF EXECUTIVE OFFICER**

Mr. Asghar Maqsood

#### **AUDIT COMMITTEE**

Mr. Tahir Saeed Effendi, Chairman Mr. Muhammad Mubeen Mufti Mr. Bilal Mohy Ud Din

#### **RISK MANAGEMENT COMMITTEE**

Mr. Javed Mahmood, Chairman Mr. Muhammad Mubeen Mufti Mr. Bilal Mohy Ud Din

#### **HUMAN RESOURCE COMMITTEE**

Mr. Tahir Saeed Effendi, Chairman Mr. Dilshad Ali Ahmad Mr. Muhammad Mubeen Mufti Mr. Asghar Maqsood

#### PROCUREMENT COMMITTEE

Mr. Tahir Saeed Effendi, Chairman Mr. Dilshad Ali Ahmad Mr. Bilal Mohy Ud Din

#### **NOMINATION COMMITTEE**

Mr. Tahir Saeed Effendi, Chairman Mr. Dilshad Ali Ahmad Mr. Muhammad Mubeen Mufti

<sup>\*</sup> Approval of the SECP is in process.



## **Corporate Information**

#### **COMPANY SECRETARY & CFO**

Mr. M. Shahzad

#### **EXTERNAL AUDITORS**

BDO Ebrahim & Co, Chartered Accountants

#### **INTERNAL AUDITOR**

Mr. Khurram Ali

#### **TAX CONSULTANTS**

EY Ford Rhodes Chartered Accountants

#### **LEGAL ADVISOR**

Mohsin Tayebaly & Co.
Corporate Legal Consultants | Barristers & Advocates | High Courts & Supreme Courts

#### **CREDIT RATING**

Long Term: B- (B Minus) Short Term: A4

#### **REGISTERED OFFICE**

56-F, Nazim-ud-Din Road, F-5/1, Blue Area, Islamabad

#### **MAIN OFFICE**

Office No.304, 3rd Floor, Business Arcade, Shahra-e-Faisal, Karachi Tel: (+92-21) 34322128-129-137 Fax: (+92-21) 34322082

E-mail: info@smelease.com

#### **SHARES REGISTRAR**

Corptec Associates (Pvt.) Limited 503-E, Johar Town, Lahore

#### **BANKS AND LENDING INSTITUTIONS**

SME Bank Limited Meezan Bank Limited



## Notice of the 20th Annual General Meeting

Notice is hereby given that the Twentieth Annual General Meeting of the shareholders of SME Leasing Limited (the Company) will be held at Hotel Crown Plaza, Islamabad on Tuesday, April 26, 2022 at 09:30 am to transact the following business:

#### **ORDINARY BUSINESS.**

- 1. To confirm the minutes of the 8th Extraordinary General Meeting of the Company held on July 26, 2021.
- 2. To receive, consider and adopt the audited Financial Statements of the Company for the year ended December 31, 2021 together with the Directors' and Auditors' Reports thereon.
- 3. To appoint Auditors of the Company for the year ending December 31, 2022 and fix their remuneration. The Board of Directors has recommended appointment of M/s. BDO Ebrahim & Co, Chartered Accountants as auditors of the Company, for the year ending December 31, 2022.
- 4. To transact any other business with the permission of the Chair.

By Order of the Board

**M.Shahzad**Company Secretary

Karachi: March 04, 2022

#### Notes:

- 1. The Register of the members of the Company will remain closed from April 19, 2022 to April 26, 2022 (both days inclusive).
- 2. In view of the continuing threats posed by the COVID-19 pandemic and in line with the directions issued to listed companies by the SECP, vide its circular No. 4 of 2021 dated February 15, 2021 and subsequent circular No. 6 of 2021 dated March 3, 2021, the Company has made special arrangements for attending the AGM through electronic means.

The entitled shareholders (whose name appeared in the Books of the Company by close of business on April 19, 2022 interested in attending the AGM through electronic means are requested to get themselves registered with the Company Secretary Office at least 48 hours before the holding of AGM at 20agm@smelease.com by providing the following:

Name of shareholder	CNIC No.	Folio / CDS No.	Cell No.	Email address
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Login facility will be opened thirty minutes before the meeting time to enable the participants to join the meeting after identification process. Shareholders will be able to login and participate in the AGM proceedings through their devices after completing all the formalities required for identification and verification of the shareholders.

The entitled shareholders may send their comments and suggestions relating to the agenda items of the AGM to the Company Secretary office at least two working days before the AGM, at above mentioned email address. Shareholders are required to mention their full name, CNIC No. and Folio / CDS No. for this purpose.



- 3. A member entitled to attend and vote at the meeting may appoint another member as his / her proxy to attend, speak and vote at the meeting on his / her behalf. The proxy form must be deposited at the Main office of the Company situated at 304, 3rd Floor, Business Arcade, Shahra-e-Faisal, and Karachi not later than 48 hours before the time of the meeting.
- 4. For attending the meeting and appointing proxies, CDC account holders will further have to follow the guidelines as laid down in Circular No. 1 of 2000 dated January 26, 2000 issued by the SECP. The rights of members and their proxies exercisable during meetings and all other relevant information are listed in section 137 of the Companies Act, 2017.
- 5. Shareholders are requested to notify the change of their address, if any, to the share Registrar of the Company.
- 6. The annual report 2021 has been dispatched at the registered address of all the members. For future, as allowed under SECP Notification S.R.O.787(1)/2014, the annual report will be dispatched at the email address of those members who have provided their email address and consent to receive the annual report electronically. For this purpose, a standard request form is available at the company's web site www.smelease.com.



## **Directors' Report**

The Board of Directors of **SME Leasing Limited** ("SLL") is pleased to present the annual audited financial statements for the year ended December 31, 2021.

#### **The Company**

SLL was incorporated in Pakistan in July 2002 and acquired the status of listed company in December 2006. SLL is a subsidiary of SME Bank Limited which holds 73.14% of the company's shares. The company is licensed to carry out leasing business as a Non-Banking Finance Company (NBFC) under the Non-Banking Finance Companies Rules issued by the Securities and Exchange Commission of Pakistan ("SECP").

The core objective of the company is to extend lease and working capital financing facilities to small and medium enterprises of the country.

#### **Operational Review**

In order to address the challenges caused by COVID-19, measures were also taken in 2021 to keep the economy moving. The management believes that it has handled challenge caused by COVID-19 successfully.

Considering funding constraints, the Company remained focused on its aggressive strategy of recoveries from its portfolio and writing new good quality leases with the target of minimum default. During the year total recoveries amounted to Rs.83 million were made whereas fresh leases of Rs. 17.704 million (Gross) were written. Out of total recovery of Rs 83 million, Rs 51 million were from chronic NPLs. The default rate in the new business over the last 5 years has continued to remain low.

The only source of funding at the disposal of the Company is a credit line from the Parent Company, SME Bank Limited which has almost exhausted. The company managing its expenses in order to curtail losses.

#### **Financial Review**

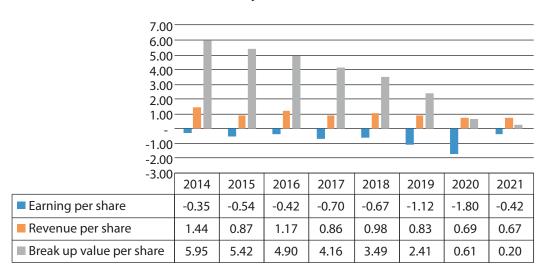
Revenue
Expenses
Operating (loss) before reversals / (provisions)
Total reversals / (provisions)
(Loss) before taxation
Taxation
(Loss) after taxation
(Loss) per share - basic and diluted

<b>2021</b> Rup	2020 pees
21,393,608	21,954,906
(62,579,566)	(65,251,558)
(41,185,958)	(43,296,652)
28,054,207	(14,056,185)
(13,131,751)	(57,352,837)
(267,420)	(323,749)
(13,399,171)	(57,676,586)
(0.42)	(1.80)

The revenue from operations decreased by 2.5% due to maturity of leases and less business written during the year. Administrative expenses recorded increase of 1% which was due to inflation. The financial charges recorded decrease of 14% due to decrease in benchmark rate used for the financing.

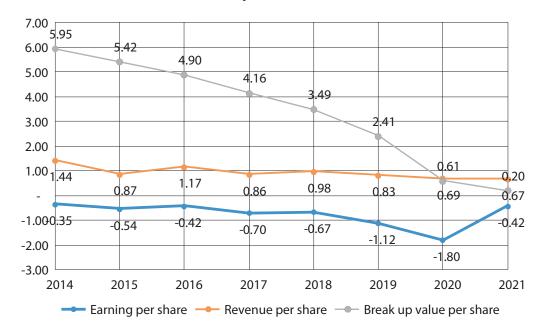


### **Key Ratios**



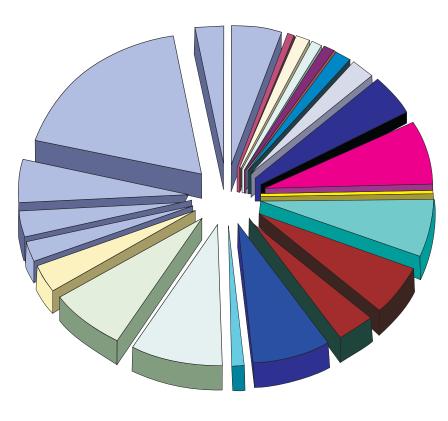
■ Earning per share ■ Revenue per share ■ Break up value per share

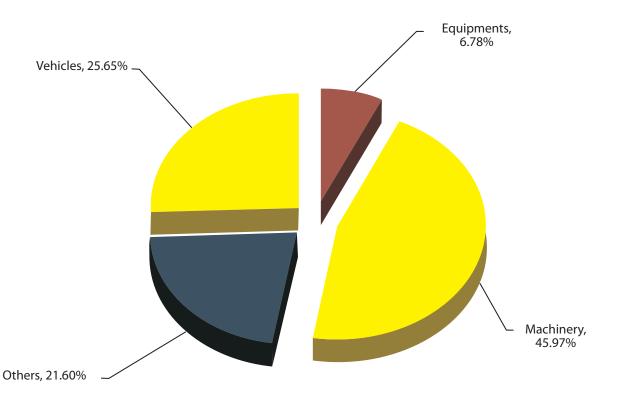
#### **Key Ratios**





Cargo Carriers	4.70%
Chemicals	0.60%
Communication	1.37%
□ Confectionary	1.05%
■ Construction And Building Products	0.87%
■ Dates	0.16%
■ Education	1.50%
☐ Engineering	2.33%
■ Entertainment	4.60%
■ Film Processing	7.25%
☐ Fisheries	0.36%
■ Food And Beverages	6.56%
■ Furniture	0.12%
■ Garments	5.82%
■ Gems & Jeweler	3.77%
■ Health Care	7.45%
■ Leather & Tannery	1.06%
☐ Miscellaneous	8.65%
□ Oil & Gas	7.23%
□ Pharma	3.12%
□ Plastic	2.35%
■ Printing & Packaging	2.93%
Public Transport Services	4.99%
■ Rubber	18.48%
■ Textile	2.67%







The Auditors have expressed qualified opinion due to non-obtaining of sufficient appropriate audit evidence about the reversal of provision for taxation amounting to Rs. 7.9 million.

#### **Economic review**

In 2020 the State Bank of Pakistan (the SBP) reduced the discount rate due to which the Company's finance cost was substantially reduced. However, during the year the discount rate was increased to 11% by the SBP due to various economic indicators. Due to increase in discount rate, it is expected that the Company's finance cost will increase in 2022.

The Company remained aggressively focused on recoveries from problematic / NPL portfolios and used the same funds in writing fresh quality business. The chronic non-performing portfolio and non-availability of funds is still the main cause of continuing losses.

#### Dividend

During the year under review, the Company has incurred a loss; and, therefore, the Board has not recommended any dividend for the year under review.

#### Minimum equity requirements

The company being a non-deposit taking entity is required to meet minimum capital requirement of Rs.50 million. Due to continued losses, the equity has been eroded and as at December 31, 2021 the Company equity was Rs 6.535 million. The Company is not meeting with the minimum equity requirement.

#### **Future Prospects**

The only credit line at the disposal of the Company from the Parent Company has almost exhausted, therefore, the Company is solely relying on internal cash generation through recovery measures, which can help in bringing improvement in the years to come.

With regard to the privatization of the SME Bank Limited, it may be recalled that the Cabinet Committee on Privatization (CCOP) approved the new privatization program of the Bank on March 06, 2019 to divest the GOPs equity stake in the Bank along with management control to a strategic investor as per the decision dated November 19, 2018 of the Government of Pakistan, whereafter the due process was started wherein various stakeholders participated including the prospective investors. However, due to lack of interest of prospective investor, Board of Privatization Commission in its meeting held on November 25, 2021 has recommended delisting of SME Bank Limited from list of privatizations. The Financial Adviser (FA) of Privatization Commission asserted that despite all efforts and iterative interactions with the pre-qualified bidders to date positive feedback from the pre-qualified bidders is not forthcoming and owing to the deteriorating financial position of Bank, the FA recommended to shelve the Transaction. Recommendation of the Board of Privatization was presented to the CCOP in its meeting held on December 31, 2021. The CCOP decided to ascertain the way forward for the bank prior to its delisting from list of privatizations; and in this regard constituted a committee consisting of Deputy Governor SBP, Secretary Finance, Secretary Privatization Commission, Chairman SECP and Minister of Finance.

#### **Human Resource**

The management fully understands the need and role of skilled human resource in achieving improved business results. Training and development of human resources through in-house orientations and external training programs is being implemented for capacity building as far as possible.

#### **Board of Directors**

In July 2021 election of Directors were held and Mr Javed Mahmood; Mr Tahir Saeed Effendi; and Ms Darakhshan S Vohra elected unopposed. During the year due to resignation of Ms. Sameena Gul, the Board appointed Mr. Bilal Mohy Ud Din as a Non-executive Director, who is nominated by SME Bank Limited.



#### The board is comprising of following:

Male Directors	6	*	**
Female Directors	1		**
Total Directors	7		

<sup>\*</sup> Including the Chief Executive Officer.

#### The Board's composition is as follows:

	Total	Male	Female
Independent Directors **	3	2	1
Non-executive Directors	3	3	0
Executive Director * **	1	1	0
Total	7	6	1

<sup>\*</sup> The Chief Executive Officer.

#### **Committees of the Board:**

Following is the composition of the Committees of the Board (as at December 31, 2021)

#### **Audit Committee**

Mr. Tahir Saeed Effendi	Chairman	Independent Director
Mr. Muhammad Mubeen Mufti	Member	Non-executive Director
Mr. Bilal Mohy Ud Din	Member	Non-executive Director

#### **Risk Management Committee**

Mr. Javed Mahmood	Chairman	Independent Director
Mr. Muhammad Mubeen Mufti	Member	Non-executive Director
Mr. Bilal Mohy Ud Din	Member	Non-executive Director

#### **Human Resource Committee**

Mr. Tahir Saeed Effendi	Chairman	Independent Director
Mr. Dilshad Ali Ahmad	Member	Non-executive Director
Mr. Muhammad Mubeen Mufti	Member	Non-executive Director
Mr. Asghar Maqsood	Member	CEO

#### **Procurement Committee**

Mr. Tahir Saeed Effendi	Chairman	Independent Director
Mr. Dilshad Ali Ahmad	Member	Non-executive Director
Mr. Bilal Mohy Ud Din	Member	Non-executive Director

#### **Nomination Committee**

Mr. Tahir Saeed Effendi	Chairman	Independent Director
Mr. Dilshad Ali Ahmad	Member	Non-executive Director
Mr. Muhammad Mubeen Mufti	Member	Non-executive Director

<sup>\*\*</sup> Approval of the SECP in respect of two Directors is in process.

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#### **Meetings of the Board of Directors**

During the year under review, three meetings of the Board of Directors were held. Due to unavoidable circumstances, the meeting was not held in third quarter of 2021. The details of attendance are as follows:

Name of Director	Total number of meetings entitled to attend	Total meetings attended
Mr. Javed Mahmood	3	3
Mr. Dilshad Ali Ahmad	3	3
Mr. Muhammad Mubeen Mufti	3	3
Ms. Darakshan S. Vohra	2	2
Mr. Tahir Saeed Effendi	1	1
Mr. Bilal Mohy Ud Din	1	1
Mr. Bilal Mustafa (retired on 26 July 2021)	2	2
Ms. Sameena Gul (resigned on 05 July 2021)	2	2

#### **Meetings of the Audit Committee**

During the year under review, three meetings of the Audit Committee were held. Due to unavoidable circumstances, the meeting was not held in third quarter of 2021. The audit committee was reconstituted on 27 October 2021. The details of attendance are as follows:

Name of Director	Total number of meetings entitled to attend	Total meetings attended
Mr. Tahir Saeed Effendi	1	1
Mr. Muhammad Mubeen Mufti	3	3
Mr. Bilal Mohy Ud Din	1	1
Mr. Javed Mahmood	2	2
Ms. Darakshan S. Vohra	2	2

#### Meeting of the HR and Remuneration Committee

During the year under review, one meeting of the Human Resource Committee was held. The details of attendance are as follows:

Name of Director	Total number of meeting entitled to attend	Total meeting attended
Mr. Bilal Mustafa	1	1
Mr. Dilshad Ali Ahmad	1	1
Ms. Darakshan S. Vohra	1	1

#### Meeting of the Risk Management Committee; Procurement Committee; and Nomination Committee

During the year under review, no meeting of the Risk Management Committee; Procurement Committee; and Nomination Committee was held.

Leave of absence was granted to the Directors who could not attend the Meetings of the Board as well as its committees.



#### **Remuneration Policy of Executive and Non-Executive Directors**

The Non-Executive Directors are paid fee of Rs=25,000/- and Rs=10,000/- for attending each meeting of the Board and its committees, respectively. The Executive Director is not paid for attending the meeting of the Board and its committees; and is paid remuneration determined by the Board.

#### **Corporate Governance - Public Sector Companies**

The Board of Directors is committed to uphold the highest standards of Corporate Governance. The Company has also implemented the provisions of the Public Sector Companies (Corporate Governance) Rules, 2013 and a Review Report to the Members on the Statement of Compliance with the Listed Companies (Code of Corporate Governance) Regulations, 2019 and Public Sector Companies (Corporate Governance) Rules, 2013 on compliance with best practices of the Code of Corporate Governance by the statutory auditors is annexed with this report.

#### **Business Ethics**

The Code of conduct of the Company sets out a framework for all the employees of the company to perform in the environment of integrity and honesty with complete dedication ensuring highest standards of ethical business conduct and compliance with the applicable laws.

#### **Directors' Declaration:**

The Board of the company is fully cognizant of its responsibility as recognized by the Listed Companies (Code of Corporate Governance) Regulations, 2019 and Public Sector Companies (Corporate Governance) Rules, 2013 issued by the Securities and Exchange Commission of Pakistan. Following are the comments on acknowledgement of commitment towards high standards of corporate governance and continuous improvements:

- i) Compliance has been made with the relevant principles of corporate governance, and the rules that have not been complied with, have been identified along with the period in which such non-compliance is made, and reasons for such non-compliance.
- ii) The financial statements prepared by the management of SME Leasing Limited present fairly its statement of affairs, the results of its operations, cash flows, statement of comprehensive income and changes in its equity;
- iii) Proper books of accounts of the company have been maintained;
- iv) Appropriate accounting policies have been consistently applied in preparation of financial statements and accounting estimates are based on reasonable and prudent judgment;
- v) International Accounting Standards as applicable in Pakistan have been followed in preparation of financial statements;
- vi) The system of internal control is sound in design and has been effectively implemented and monitored;
- vii) The non-executive members of the Board (including independent directors) do not have fixed remuneration and are being paid a fixed fee for each meeting attended. The said fees are decided upon by the entire Board of directors collectively.
- viii) There are no significant doubts upon the Company's ability to continue as a going concern in view of the mitigating factors as stated in notes to the financial statements;
- ix) There has been no material departure from the Listed Companies (Code of Corporate Governance) Regulations, 2019 and Public Sector Companies (Corporate Governance) Rules, 2013;
- x) Key operating and financial data for last six years in summarized form is included in the Annual report.



- xi) The value of investments of recognized provident fund as at December 31, 2021 was Rs 6.697 million (un-audited) and as at December 31, 2020, was Rs 5.851 million (un-audited).
- xii) No trading in shares of the Company was carried out by the Directors, Chief Executive, Chief Financial Officer/Company Secretary and their spouses and minor children during the year except following

No of shares	Sold by	Purchased by
1	Ms. Sameena Gul	Mr. Tahir Saeed Effendi
1	Mr. Bilal Mustafa	Mr. Tahir Saeed Effendi
1	Mr. Tahir Saeed Effendi	Mr. Bilal Mohy Ud Din

#### **Credit Rating**

On April 06, 2021, PACRA downgraded the entity rating, which is as under:

- Long term "B-"
- Short term "A4"
- Outlook "Negative"

#### **Parent Company**

SME Bank Limited and its nominees hold 73.14% of the shareholding in the company.

#### **Internal Control**

There is an efficient system of internal financial controls in place for ensuring of effective and efficient conduct of operations, safeguarding of Company assets, compliance with applicable laws and regulations and reliable financial reporting. The monitoring of implementation of measures are being done by the Internal Audit function and the Audit Committee reviews the effectiveness thereof.

#### **Auditors**

The present auditors M/s BDO Ebrahim & Co., Chartered Accountants, retire and being eligible, have offered themselves for re-appointment for the year ending December 31, 2022. On the proposal of the Board's Audit Committee, the Board recommends the appointment M/s BDO Ebrahim & Co., Chartered Accountants, as statutory auditors of the Company for the year 2022, on remuneration of Rs 355,600/-.

#### **Pattern of Shareholding**

The pattern of shareholding of the Company as on December 31, 2021, is annexed with this report.

#### **Acknowledgement**

The Board recognises and appreciates the continued support of all stakeholders.

On behalf of Board of Directors

Asghar Maqsood Chief Executive Officer

Dated: Islamabad, March 04, 2022

Javed Mahmood Chairman



## ڈائر یکٹرزر پورٹ

الیں ایم ای لیزنگ کمیٹر (ایس ایل ایل) کے بورڈ آف ڈائر کیٹرز 31 دیمبر <u>202</u>1ء کوئتم ہونے والے سال کیلئے سالانہ آڈٹ شدہ مالیاتی حسابت آپ کے سامنے پیش کررہے ہیں۔

### مینی کا تعارف:

الیں ایم ای لیزنگ کمیٹٹر (ایس ایل ایل) جس کا قیام پاکستان میں جولائی <u>200</u>2ء میں ہوا اور دسمبر <u>200</u>6ء میں بیرتی کی منازل طے کرتے ہوئے لیٹ کمپٹی کی فہرست میں شامل ہوگئی۔ایس ایل ایل جو کہ ایس ایم ای بینک سے الحاق شدہ ہے جس کے کمپٹی میں %73.14 شیئر زہیں۔ کمپٹی لیزنگ کاروبار بطور نان بینکنگ فنانس کمپٹی (این بی ایف میں) کوچلانے کی حامل لائسنس ہے اور بیکاروبار ایس ای بی کی جانب سے جاری کردہ نان بینکنگ فنانس کمپٹیزرولز کے تحت ہے۔

سمینی کے اہم مقاصد میں اس ملک میں چھوٹے اور درمیانے کاروبار کواجارہ اور قرضے کی سہولیات فراہم کرنا شامل ہے۔

### عملی جائزہ:

کوروناوباءکے باعث پیداہونے والے چیلنجز سے نمٹنے کے لیے،سال <u>202</u>1ء میں معیشت رواں دواں رکھنے کیلئے بھی اقدامات کیے گئے۔انتظامیہ کویقین ہے کہ انہوں نے کوروناوباء سے پیداہونے والے چیلنج کا کامیا بی سے سامنا کیا ہے۔

فنڈنگ کی رکاوٹوں کو مدنظرر کھتے ہوئے ، کمپنی نے اپنے پورٹ فولیو سے ریکوری کیلئے اپنی حکمت عملی پرتوجہ مرکوزر کھی اور کم از کم ڈیفالٹ کے ہدف کے ساتھ ایکھے معیار کی نٹی لیز زخر کیس۔ دوران سال مجموعی طور پر 83 ملین روپے کی ریکوریز کی گئیں جبکہ 17.704 ملین روپے کی فریش لیزز (مجموعی) تحریر کی گئیں۔ 83 ملین روپے کی کل ریکوریز میں سے 51 ملین روپے NPL سے تھیں۔ گذشتہ 5 سالوں میں نئے کا روبار میں ڈیفالٹ شرح مسلسل کم رہی ہے۔

کمپنی کے اختیار میں فنڈنگ کا واحد ذریعہ پیرنٹ کمپتی ،ایس ایم ای بینک لمیٹڈ کی طرف سے ایک کریڈٹ لائن ہے جوتقریباً استعال ہو چکی ہے۔ کمپتی اپنے طور پراس نقصان کو کم کرنے کیلئے اخراجات کو بھی کم کررہی ہے۔

### مالياتي جائزه:

	2021	2020
آمدنی	21,393,608	21,954,906
اخراجات	(62,579,566)	(65,251,558)
ر پورسل/ (پروویژن) سے قبل آپریٹنگ (خسارہ)	(41,185,958)	(43,296,652)
کل ریورسل/ (پروویژن)	28,054,207	(14,056,185)
قبل ازئیکس (خساره)	(13,131,751)	(57,352,837)
طيكسيشن	(267,420)	(323,749)
بعداز نیکس خساره	(13,399,171)	(57,676,586)
فی شیئر آمدنی (خساره) بنیادی اوراجهالی	(0.42)	(1.80)



دوران سال لیزز کی میچورٹی اور کم کاروبار تحریر کرنے کی وجہ سے آپریشنز سے حاصل ہونے والی آمدنی میں 2.5 فیصد کی ہوئی۔افراط زر کی وجہ سے انتظامی اخراجات میں 1% کا اضافہ ہوا۔ فنانسنگ کے لیے استعال ہونے والے بین خیارک ریٹ میں کی کے باعث مالیاتی حیار جزمیں %14 کی کمی ہوئی۔

آ ڈیٹرز نے 7.9 ملین روپے کی رقم کئیس کیلئے پروویژن کے رپورسل کے بارے میں مناسب آ ڈٹ ثبوت حاصل نہ کرنے کی وجہ سے اپنی رائے کا اظہار کیا ہے۔

#### اقتصادی جائزه:

2020 میں اسٹیٹ بینک آف پاکتان (SBP) نے ڈسکاؤنٹ ریٹ میں کمی کی جس کی وجہ سے کمپنی کی مالیاتی لاگت کافی حد تک کم ہوگئی۔ تاہم، دوران سال مختلف اقتصادی اشاروں کی وجہ سے اسٹیٹ بینک نے ڈسکاؤنٹ ریٹ کو بڑھا کر %11 کر دیا۔ ڈسکاؤنٹ ریٹ میں اضافے کی وجہ سے، توقع ہے کہ سال 2022ء میں کمپنی کی مالیاتی لاگت میں اضافہ ہوگا۔

سمیتی نے NPL پورٹ فولیوز سے ریکوری پرستفل توجہ مرکوزر کھی اور نئے کاروبار میں وہی فنڈ زاستعال کیے۔اب بھی مسلسل خسارے کی بنیا دی وجہ نان پر فارمنگ پورٹ فولیواور فنڈ ز کی عدم دستیا بی ہے۔

#### *ۋويڭەنلا*:

بورڈ نے کمپنی کوخسارہ ہونے کے باعث زیر جائز ہسال کیلئے کسی بھی ڈویڈنڈ کی سفارش نہیں کی ہے۔

## كم ازكم اليكوني كي ضروريات:

نان ڈپازٹ کمپنی کی حیثیت ہے کم سے کم ایکوئی مبلغ 50 ملین روپے در کار ہے۔ مسلسل نقصانات کے باعث ایکویٹی کم ہوگئ ہے اور 31 دسمبر 2021 تک کمپنی کی ا ایکویٹی 6.535 ملین روپے تھی۔ کمپنی کم از کم ایکویٹی کی ضروریات کو پورانہیں کر رہی ہے۔

## مستقبل كانظريه:

پیزٹ کمپنی کی جانب سے کمپنی کے اختیار میں واحد کریڈٹ لائن تقریباً ختم ہو پھی ہے،لہذا کمپنی ریکوری کے اقدامات کے ذریعے مکمل طور پرانٹرنل کیش جزیشن پر انحصار کررہی ہے، جوآنے والے سالوں میں بہتری لانے میں مدد کرسکتی ہے۔

الیں ایم ای بینک لمیٹر کی نجاری کے حوالے ہے، یا درہے کہ کیبیٹ کیٹی آن پرائیویٹائزیشن (CCOP) نے 60 مارچ 2019 کو حکومت پاکستان کے فیصلے مور خد 19 نومبر 2018 کے مطابق انتظامی کنٹرول کے ساتھ بینک میں GOP کے ایکویٹ شیئرز کوایک اسٹراٹیجک سرمایہ کار کے حوالے کرنے کے لیے بینک کے نئے نجاری پروگرام کی منظوری دی تھی، بعداز ال مناسب عمل شروع کیا گیا جس میں ممکنہ سرمایہ کاران سمیت مختلف اسٹیک ہولڈرز نے شرکت کی ۔ تاہم ، ممکنہ سرمایہ کارکی عدم دلچیق کے باعث، بورڈ آف پرائیویٹائزیشن کمیشن نے 25 نومبر 2021 کو ہونے والے اپنے اجلاس میں ایس ایم ای بینک لمیٹر کو نجاری کی فہرست سے خارج کرنے کی سفارش کی ہے۔ نجاری کمیشن کے فنانشل ایڈوائزر (FA) نے زورد سے ہوئے کہا کہتمام کوشٹوں اور پری کوالیفائیڈ بولی دہندگان کے ساتھ بار بار بات چیت کے باوجود پہلے سے اہل بولی دہندگان کی جانب سے مثبت فیڈ بیک نہیں آیا ہے اور بینک کی بگرتی ہوئی مالی حالت کی وجہ سے ، FA نے ساتھ بار بار بات چیت کے باوجود پہلے سے اہل بولی دہندگان کی جانب سے مثبت فیڈ بیک نہیں آیا ہے اور بینک کی بگرتی ہوئی مالی حالت کی وجہ سے ، FA نے ٹرانز یکشن روکنے کی سفارش کی ۔ 31 دیمبر 2021 کو ہونے والے اجلاس میں بورڈ آف پرائیویٹائزیشن کی سفارش ای ۔ 31 کورز اسٹیٹ بینک ، سکر یٹری خزانہ کورز اسٹیٹ بینک ، سکر یٹری خزاد کی سفارٹ کی فہرست سے خارج کرنے نے بہلے اس کے لیے آگے کاراستہ تلاش کیا جائے ۔ اور اس سلسلے میں ڈپٹی گورز اسٹیٹ بینک ، سکر یٹری خزانہ کی گئری گورز اسٹیٹ بینک ، سکر یٹری خزاد کہ سکر یٹری نجکاری کمیشن ، چیئر مین ایس ای می اوروز ریز زانہ پر شمل ایک سمیٹن گھری گئی۔



#### هیومن ریسورسز:

ا تنظامیہ ماہر ہیوئن ریسورسز کے کردار اور اس کی ضرورت کو مکمل طور پر ہمچھتی ہے جو کہ کاروبار کے بہتر نتائج حاصل کرنے کے لئے ضروری ہے۔ ہر مکنہ طور پر ہیوئن ریسورسز اندرونی اور بیرونی ٹریننگ پروگرام کے توسط سے نافذ کیا جار ہاہے تا کہ ہیوئن ریسورس کی ترقی میں اضافہ ہو۔

### بوردٌ آف ڈائر یکٹرز:

ڈائر کیٹرز کے انتخابات جولائی 1<u>202</u>ء میں ہوئے اور جناب جاوید محمود، جناب طاہر سعید آفندی اور محتر مددرخشاں ایس وہرہ بلا مقابلہ منتخب ہوئیں۔ دوران سال محتر مہ ثمینہ کے استعفٰی کے باعث یورڈنے جناب بلال محی الدین کونان ایگزیکیٹیو ڈائر کیٹر مقرر کیا جنہیں ایس ایم ای بینک کمیٹرٹے نامز دکیا ہے۔

## پورڈ درج ذیل پر شتمل ہے:

			, , , , , , , , , , , , , , , , , , , ,
**	*	6	مرد ڈائر یکٹرز
**		1	عورت ڈائز یکٹرز
		7	ٹوٹل ڈائر یکٹرز

- بشمول چيف اليَّز يکيڻيو آفيسر
- \*\* دوڈ ائریکٹرز کے حوالے سے ایس ای سی بی سے منظوری عمل جاری ہے۔

## بورڈ کی تشکیل درج ذیل ہے:\_

عورت	مرد	ر نوش	
1	2	3	آزاد ڈائر یکٹرز **
0	3	3	نان الگيزيكيثيو ڈائريكٹرز
0	1	1	ا نگزیکیٹیو ڈائز یکٹر***
1	6	7	ٹوٹل

- \* چيف ايگزيکيڻيو آفيسر
- \*\* دو ڈائر کیٹرز کے حوالے سے ایس ای سی منظوری عمل جاری ہے۔

## بورڈ کی کمیٹیاں:

31 وسمبر 2021ء تک بورڈ کی کمیٹیوں کی تشکیل درج ذیل ہے:

		آۋٹ كىيٹى
آ زاد ڈائر <sup>یک</sup> ٹر	چيئر مين	جناب طا ہر سعید آفندی
نان ایگزیکیٹیو ڈائریکٹر	ممبر	جناب مم مبین مفتی
نان ایگزیکیٹیو ڈائزیکٹر	ممبر	جناب بلال محى الدين



		رسك مينجمنىڭ كميىثى
آ زاد ڈائر یکٹر	چيئر مين	جناب جا <b>و ير</b> محمو د
نان الگزيكيڻيو ڈائر يکٹر	ممبر	جناب <i>محم</i> بين مفتى
نان ا يَكِزيكِيثِهِ وْائر يكِيرْ	ممبر	جناب بلال <b>محى الدي</b> ن

		ہیو <sup>م</sup> ن ریسورس کمیٹی
آ زاد ڈائر <sup>ب</sup> کٹر	چيئر مين	جناب طا ہر سعید آفندی
نان الگزيكيڻيو ڈائريكٹر	ممبر	جناب دلشا دعلی احمر
نان الگزيگيڻيو ڈائر يکٹر	ممبر	جناب <i>څر</i> مبين مفتى
چيف ايگزيکيڻيو آفيسر	ممبر	جناب اصغر مقصود

		پرو کیورمنٹ تمینٹی
آ زاد ڈائر یکٹر	چيئر مين	جناب طاہر سعید آفندی
نان الگزيكيڻيو ڈائر يکٹر	ممبر	جناب دلشادعلی احمه
نان الگزيكيڻيو ڏائر يکٹر	ممبر	جناب بلال محى الدين

		نامىينىشن ئىمىدىي
آ زاد ڈائر یکٹر	چيئر مين	جناب طا ہر سعید آفندی
نان ايگزيکيڻيو ڏائريکٽر	ممبر	جناب دلشا داحمه
نان ا يَكِزيكِيثِو دُائرَ يَكِثرِ	ممبر	جناب <i>محر</i> مبين مفتى

## بوردا آف دائر يكثرزي ميننگ:

دوران سال بورڈ آف ڈائر کیٹرز کی تین میٹنگز ہوئیں۔نامساعد حالات کے باعث <u>202</u>1ء کی تیسری سہ ماہی میں کوئی میٹنگ منعقد نہ ہوسکی۔شرکت کی تفصیل درج ذیل ہے:

مینٔنگ میں شرکت کی کل تعداد	شركت كيلية ميثنگ كى كل تعداد	ڈائر <i>یکٹر</i> کانام
3	3	جناب جاويدمجمود
3	3	جناب دلشا وعلى احمر



3	3	جناب <i>محم</i> مبین مفتی
2	2	محتر مه درخشال ایس و ہر ہ
1	1	جناب طا <i>ہر سعید</i> آفندی
1	1	جناب بلال محی الدین
2	2	جناب بلال مصطفیٰ (26 جولائی 2021 کوریٹائر ہوگئے)
2	2	محتر مەثمىينىگل (5 جولا ئى 2021 كوستعنى ہو گئيں )

### آ ڈٹ تمیٹی کی میٹنگز:

دوران سال آڈٹ کمیٹی کی تین میٹنگز ہوئیں۔ نامساعد حالات کے باعث <u>202</u>1ء کی تیسری سہ ماہی میں کوئی میٹنگ منعقد نہ ہوسکی۔ 27 اکتوبر 2021 کو آڈٹ کمیٹی کی تشکیل نوکی گئی۔ شرکت کی تفصیل درج ذیل ہے:

میٹنگ میں شرکت کی کل تعداد	شرکت کیلئے میڈنگ کی کل تعداد	ڈائر بیٹر کانام
1	1	جناب طاهر سعيدآ فندى
3	3	جناب <i>څر</i> مبين مفتى
1	1	جناب بلال محى الدين
2	2	جناب جاو يرمحمور
2	2	محتر مه درخشان الين وہر ہ

## HR اورريمونريش كمينى كى ميثنك:

میٹنگ میں شرکت کی کل تعداد	شركت كيلئة ميثنگ كى كل تعداد	ڈائز یکٹر کانام
1	1	جناب بلال مصطفى
1	1	جناب دلشادعلی احمر
1	1	محتر مه درخشال ایس و ہر ہ

## رسك مينجنث مميني، بروكيورمنك مميني اورنامينيشن مميني كي مينگ.

دوران جائزه سال رسک میتجنث ممیشی، پروکیورمنٹ ممیشی اور نامینیشن ممیشی کی کوئی میڈنگ منعقد نہیں ہوئی۔

جوڈ ائر کیٹرز بورڈ اوراس کی کمیٹیوں کی میٹنگز میں شرکت نہ کر سکے انہیں غیر حاضری کی رخصت دی گئی۔



## ا يَكِزِيكِينُهِ اورِمَانِ اللَّزِيكِينُهِ وْائرَ يَكِتْرُزْكِ معاوضه كي ياليسي:

نان ایگزیکٹوڈائر میٹرزکو بورڈ اوراس کی کمیٹیوں کے ہراجلاس میں شرکت کے لیے بالتر تیب25,000 روپےاور10,000 روپےفیس ادا کی جاتی ہے۔ بورڈ اور اس کی کمیٹیوں کے اجلاس میں شرکت کے لیےا میڑ کیٹوڈائر میٹرکومعاوضہ ادائہیں کیا جاتا بلکہ انہیں بورڈ کے ذریعیہ طے شدہ معاوضہ ادا کیا جاتا ہے۔

### كاربوريث كورننس \_ بيلك سيط كيينز:

بورڈ آف ڈائر کیٹرز نے اس بات کا اعادہ کیا ہے کہ کار پوریٹ گورننس کے معیار کومزید بہتر کیا جائے۔ کمپنی نے پبلک سیکٹر کینیز (کارپوریٹ گورننس)رولز 2013 کی دفعات پر بھی عمل کیا ہے اور لسٹر کمپنیوں (کوڈ آف کارپوریٹ گورننس)ریگولیشنز (کارپوریٹ) کے ساتھ نیس کے بیان پر قانونی آڈیٹرز کے درید کمپران کی ایک جائزہ رپورٹ کوڈ آف کارپوریٹ گورننس کے بہترین اصولوں کی قبیل سے متعلق گورننس)رولز 2013 اس رپورٹ کے ساتھ نسلک ہے۔

#### كاروبارى اصول:

کمپٹی کا ضابطہ اخلاق کمپٹی کے تمام ملاز مین کیلئے تشکیل دیا گیا ہے تا کہ وہ عزت واحتر ام اورا بمانداری سے بہتر ماحول میں کارکردگی کا مظاہرہ کرسکیں اور کاروباری اصول بریا فذاعمل قوانین کے تحت عملدر آمد کرسکیں۔

#### ڈائزیکٹرزکااقرارنامہ:

کمپٹی کا پورڈاپنی ذمہ داریوں کواچھی طرح سے بھھتا ہے جو کہ لیادگیپنیز (کوڈ آف کارپوریٹ گورننس)ریگولیشنز 2019 اور پبلک سیکٹرکپپنیز (کارپوریٹ گورننس)رولز 2013 کے تحت ہے جس کا اجراء سیکیورٹیز اینڈ ایکپپنیج کمیشن آف پاکستان نے کیا ہے۔ درج ذیل ایس ایم ای ایل کا افر ارنامہ جو کہ کارپوریٹ گورننس کے اعلیٰ معیار کے تحت ہے اور مستقل بہتری کیلئے ہے۔

- ا۔ کارپوریٹ گورننس کے متعلقہ اصولوں پر پوراعملدرآ مدکیا جارہا ہے اوروہ رول جس پرعملدرآ مذہبیں کیا جارہا ہے اس کی شناخت دورانیئے کے ساتھ کر دی گئی ہے اوراس پرعملدرآ مدنہ کرنے کے اسباب بھی بیان کئے گئے ہیں۔
- ۲۔ مالیاتی حسابات کوالیں ایم ای لیزنگ کمیٹر گی انتظامیہ نے تیار کئے ہیں اوران حسابات کے امور،اس کے آپریشنز کے نتائج بیش فلو، آمدنی اورا یکوئی میں تنبدیلی ہے متعلق حسابات کلمل اور شفاف پیش کئے گئے ہیں۔
  - س کمپنی کی بکس آف ا کاؤنٹ کودرست رکھنے کا اہتمام کیا گیا ہے۔
  - ہ۔ مناسب اکاؤنٹنگ کی پالیسیز رہجی عملدرآ مدکیا گیاہے جس میں مالیاتی حسابات اورا کاؤنٹنگ کے تخیینہ کی بنیاد صحیح فیصلے پرہے۔
    - ۵۔ انٹریشنل اکاؤنٹنگ اسٹینڈرڈ جن کا کااطلاق یا کتان میں ہے، جو کہ مالیاتی حسابات کی تیاری کیلئے استعال کئے گئے ہیں۔
      - ۲۔ تھمپنی کا داخلی کنٹر ول سٹم مضبوط ہے اوراس برموژ طور برعملدرآ مدکیا جاتا ہے اوراس کی نگرانی کی جاتی ہے۔
- ے۔ بورڈ کے نان ایگزیکیٹیو اور آزادممبران کی تخواہوں کو مقرر نہیں کیا گیا ہے اور انہیں ہرمیٹنگ میں شرکت کیلئے مقرر کر دہ فیس دی جاتی ہے۔ مٰدکورہ فیس کا فیصلہ بورڈ کے تمام ممبران مشتر کہ طور برکرتے ہیں۔
  - ۸۔ سیمپنی کے کاروباری معاملات کوجاری رکھنے کی اہلیت پر کسی قتم کے کوئی شیہات نہیں ہیں جسے مالیاتی حسابات کے تحریر کردہ نوٹ میں شامل کیا گیا ہے۔
    - 9۔ لٹھیپنیز (کوڈ آف کارپوریٹ گورننس)ر گیلیشن 2019اور پیلکسکیٹئیپنز (کارپوریٹ گورننس)رولز 2013 سے کوئی اخراج نہیں کیا گیاہے۔
- اا۔ سرمایہ کاری کی ویلیو کے حوالے سے پروویڈنٹ فنڈ 31 دسمبر 2<u>02</u>0ء کومبلٹے 6.697 ملین روپ (غیر آڈٹ شدہ) اور 31 دسمبر <u>202</u>0ء کومبلٹے 5.851 ملین روپ (غیر آ ڈٹ شدہ) تھا۔



## ۱۲۔ درج ذیل کےعلاوہ ڈائر یکٹر، چیف ایگزیکیٹیو، چیف فنانشل آفیسر/ کمپٹی سیکریٹری ان کی زوجات اور چھوٹے بچوں نے دوران سال کمپٹی کے شیئر میں کوئی شجارت نہیں کی

خر پدکننده	فروخت كنثده	شيئرز كى تعداد
جناب طاهر سعيدآ فندى	محتر مةثمينة كل	1
جناب طا ہر سعید آفندی	جناب بلال <sup>مصطف</sup> ىٰ	1
جناب بلال محى الدين	جناب طا ہر سعید آفندی	1

### كريدْث كى ريْنْك:

PACRA نے 106 پریل <u>202</u>1 کوریٹنگ میں کی کی ہے جو کہ درج ذیل ہے:

- ۔ طویل مرتی ریٹنگ "B"
  - مخضرمدتی "A4"
  - \_ آؤٹ لک «منفی"

### منعلقه مپني:

الیں ایم ای پینک کمیٹڈ اور اس کے نامز دگان میتی میں 73.14 شیئر کے حامل ہے۔

### داخلی کنٹرول:

آپریشن کے موثر اورموثر انعقاد کویقینی بنانے ، کمپنی کے اثاثوں کی حفاظت، قابل اطلاق قوانین اورضوابط کی تعمیل اور قابل اعتاد مالیاتی رپورٹنگ کویقینی بنانے کے لیے داخلی مالیاتی کٹٹرول کا ایک موثر نظام موجود ہے۔اقد امات کے نفاذ کی ٹکرانی انٹرنل آڈٹ فنکشن کے ذریعے کی جاتی ہے اور آڈٹ کمپیٹی ان کی تا شیر کا جائزہ لیتی ہے۔

#### آڏيڻرز:

کمپٹی کے موجودہ آڈیٹر میسرز BDOابرا ہیم اینڈ کمپٹی ، چارٹرڈا کاؤنٹینٹ جو کہ ریٹائز ہوئے اورانہوں نے 31 دئمبر <u>202</u>2ء کیلئے اپنے آپ کو دوبارہ تقرری کیلئے پیش کیا۔ پورڈ آڈٹ کمپٹی کی تیجویز پر پورڈ نے مبلخ 355,600 روپے کے معاوضہ پر میسرز BDO ابرا ہیم اینڈ کمپٹی ، چارٹرڈ ا کاؤنٹینٹ کی تقرری برائے سال <u>202</u>2ء کی سفارش کی ہے۔

### شيئر هولدنگ كى ساخت:

مورخہ 31 دسمبر <u>202</u>1ء تک کمپنی کی شیئر ہولڈنگ کا پیٹرن اس رپورٹ کے ساتھ منسلک ہے۔



چيئر مين

اظهارتشكر:

بورڈ اپنے تمام اسٹیک ہولڈرز کاان کے مستقل تعاون پر مشکور ہے۔

بتوسط پورڈ آف ڈائر یکٹرز

اصغرمقصود

چيف ايگزيکيڻيو آفيسر

اسلام آباد مورخه: 4مار چ2022ء



# **Chairman's Review Report to the Shareholders**

I am pleased to present my report to the shareholders on the performance of **SME Leasing Limited** (the Company) during the year 2021.

After the retirement of Mr Bilal Mustafa, Chairman who completed his two terms fresh elections were held and Mr Tahir Saeed Effendi was elected as new Director alongwith Mr Bilal Mohy Ud Din who replaced Ms Sameena Gul who resigned on her own accord.

In the year 2020, the State Bank of Pakistan (the SBP) reduced the policy rate which greatly benefited your company. However, this did not last long as the policy rate was once again increased impacting our cost of doing business.

Your company has been endeavouring to reduce the Non Performing Portfolio. The recovery of approximately Rs 83 million were made and I am pleased to inform you that Rs 51 million of this amount constituted long stuck up leases.

Due to pandemic related constraints, minimum equity requirement, and unavailability of financial resources your company has remained under severe operational constraints. The limited availability of a line of credit from the Parent (SME Bank) has helped to some extent the Company to remain operational. The massive Non Performing Portfolio and liquidity constraints remain our major cause of concern. For long the Company along with the parent was to have been privatised but of late the Privatisation Commission has decided that they will not pursue the privatisation of the parent bank. This now requires your Board to further request the parent (SME Bank) to inject the required equity and cash resources to ensure continuing operation of the Company profitably.

The Financial Statements (FS) of the Company have been prepared on a going concern basis based on various mitigating factors as explained in the FS. Due to material uncertainty the Auditors still consider the Company as a going concern.

#### **Effectiveness of the Board:**

Due to the prevailing pandemic conditions, the Board and Audit Committee could not meet for more than three times during the year. Also due to prevailing pandemic related conditions the Human Resource and Remuneration Committee could meet only once in a year. Unfortunately, no meeting could take place of the Risk Management Committee. The Board being aware of these lapses will ensure that in the coming year it will be able to fulfil all its obligations.

I on behalf of the Board recognise and appreciate the continued support of all stakeholders.

**Javed Mahmood** Chairman

Islamabad: 04 March 2022



## چیئر مین کی جائزہ رپورٹ برائے شیئر ہولڈرز

مجھے ایس ایم ای لیزنگ کمیٹڈ (سمینی) کی کارکردگی رپورٹ برائے سال 202 ء ثیبئر ہولڈرزکو پیش کرتے ہوئے خوشی محسوں ہورہی ہے۔

جناب بلال مصطفیٰ، چیئر مین جنہوں نے اپنی دومدتیں مکمل کیں، کی ریٹائرمنٹ کے بعد، نئے انتخابات منعقد ہوئے اور جناب طاہر سعید آفندی کے ساتھ جناب ہلال محی الدین کومحتر مثمینۃ گل کی جگہ نیا ڈائر یکٹر منتخب کیا گیا جنہوں نے اپنی مرضی ہے استعفیٰ دیا تھا۔

سال2020 میں،اسٹیٹ بینک آف یا کستان (SBP) نے یالیسی ریٹ میں کمی کی جس سے آپ کی کمپنی کو کافی فائدہ ہوا۔ تا ہم، یهزیادہ دیر تک نہیں چل سکا کیونکہ یالیسی کی شرح میں ایک بار پھراضا فہ ہواجس سے ہماری کاروباری لاگت متاثر ہوئی۔

آپ کی تمپنی نان پر فارمنگ یورٹ فولیوکو کم کرنے کی کوشش کررہی ہے۔ دوران مدت تقریباً 83 ملین رویے کی ریکوری ہوئی اور مجھے بیہ بتاتے ہوئے خوشی ہور ہی ہے کہاس قم میں سے 51 ملین رویے طویل عرصے سے رکی ہوئی لیز زیر شتمل ہیں۔

وبائی امراض ہے متعلق رکاوٹوں،ایکویٹی کی کم از کم ضروریات،اور مالی وسائل کی دستیابی کے باعث آپ کی کمپٹی شدیدآپیشنل رکاوٹوں کا شکارر ہی۔ پیزٹ کمپنی (SME بینک) کی طرف سے ایک لائن آف کریڈٹ کی محدود دستیابی نے کسی صدتک کمپنی کوفعال رہنے میں مدد کی ہے۔ بڑے پہانے برنان پر فارمنگ پورٹ فولیواورلیکویڈیٹ کی رکاوٹیس ہماری تشویش کا اہم سبب بنی ہوئی میں طویل عرصة بل پیزٹ کے ساتھ کمپنی کی نجکاری کی جانی تھی لیکن نجکاری کمیشن نے حال ہی میں فیصلہ کیا کہوہ پیرنٹ بینک کی نجکاری کوآ گے نہیں بڑھا کیں گے۔اس کے لیےاب آپ کے بورڈ کو پیرنٹ (SME مینک) سے مزید درخواست کرنے کی ضرورت ہے کہ وہ تمہیتی کے منافع بخش طریقے سے کام جاری رکھنے کو بیٹی پنانے کے لیے مطلوبہا یکویٹی اور نقذ وسائل کا استعال کرے۔

کمپنی کے مالیاتی حسابات (FS) مختلف تخفیفی عوامل کے تحت جاری تشویش کی بنیاد پر تیار کئے گئے ہیں جبیبا کہ FS میں بیان کیا گیا ہے۔ مادی غیریقیتی صورتحال کے باعث آڈیٹراب بھی کمپنی کے معاملات کو جاری رکھنے کی اہلیت پرتشویش ہیں۔

### بورڈ کی تا ثیر:

موجودہ وبائی صورتحال کے باعث بورڈ اورآ ڈے کمیٹی سال کے دوران تین بار سے زیادہ میٹنگ نہیں کریں گے۔ نیز وبائی امراض ہے متعلق موجودہ حالات کی وجہ سے ہیومن ریسورس اینڈ ریموزیشن کمیٹی کی سال میں صرف ایک بارمیٹنگ ہوئی۔ بشتمتی سے رسک میٹجنٹ کمیٹی کی کوئی میٹنگ نہیں ہوسکی۔ بورڈ ان کوتا ہیوں سے باخیر ہونے کے بعداس بات کویقیتی بنائے گا کہ آنے والے سال میں وہ اپنی تمام ذمہ داریوں کو پورا کرنے کے قابل ہو جائے گا۔

میں پورڈ کی جانب سے تمام اسٹیک ہولڈرز کی جانب سے کئے جانے والے ستقل تعاون پر بے حدمشکور ہوں۔

اسلام آباد: 4 مار چ2022ء



## **Financial Highlights**

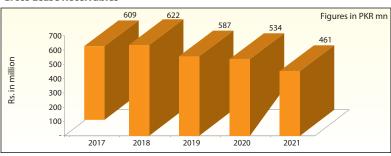
(Rupees in 000)
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					()	
Balance Sheet	2021	2020	2019	2018	2017	2016
Paid-up Capital	320,000	320,000	320,000	320,000	320,000	320,000
Total Equity	6,535	19,560	77,108	111,680	133,251	156,956
Gross Lease Receivable	460,988	533,660	587,376	621,899	609,310	632,010
Net Investment in Lease	275,342	323,368	383,222	411,412	389,669	342,510
Long-Term Liabilities	143,988	160,557	181,674	188,291	177,555	204,736
Current Liabilities	196,022	225,501	222,938	209,030	166,839	142,075
Current Assets	114,140	158,212	168,134	164,379	116,575	82,160
Total Assets	346,546	405,618	481,720	509,001	477,644	503,767
					(Ru <sub>l</sub>	pees in 000
Income Statement	2021	2020	2019	2018	2017	2016
Lease Income	21,303	21,583	26,466	31,160	26,671	32,531
Total Revenue	21,394	21,955	26,578	31,451	27,363	37,415
Financial Charges	18,489	21,570	22,459	14,422	10,318	13,225
Administrative Expenses	44,090	43,682	44,234	43,642	40,548	38,111
Provisions / (Reversal)	(28,054)	14,056	(4,731)	(5,602)	(1,326)	(864)
Total Expenses	62,580	65,252	66,693	(58,064)	50,866	51,336
(Loss) Before Taxation	(13,132)	(57,353)	(35,385)	(21,011)	(22,177)	(13,057)
(Loss) After Taxation	(13,399)	(57,677)	(35,694)	(21,361)	(22,510)	(13,382)
Financial Indicators	2021	2020	2019	2018	2017	2016
Breakup Value (Rs per share)	0.20	0.61	2.41	3.49	4.16	4.90
Current Ratio (X)	0.58	0.70	0.75	0.79	0.70	0.58
Earning Per Share (Rs.)	(0.42)	(1.80)	(1.12)	(0.67)	(0.70)	(0.42)
Financial Charges to Total Exps (%)	29.55	33.06	33.68	(24.84)	20.28	25.76
Financial Charges to Total Revenue (%)	86.43	98.25	84.51	45.86	37.71	35.35
Income Expense Ratio (Times)	0.34	0.33	0.40	(0.54)	0.52	0.63
Net Profit Margin (%)	(62.63)	(262.70)	(134.30)	(67.92)	(82.27)	(35.77)
Return on Average Equity (%)	(102.69)	(119.33)	(37.81)	(17.44)	(15.51)	(8.10)
Return to Shareholders (%)	-	-	-	-	-	-
Revenue Per Share (Rs.)	0.67	0.69	0.83	0.98	0.86	1.17
•						

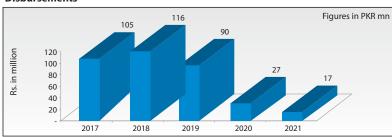


## **Financial Highlights and Charts**

#### **Gross Lease Receivables**



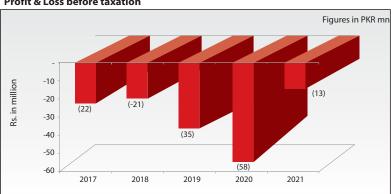
#### Disbursements



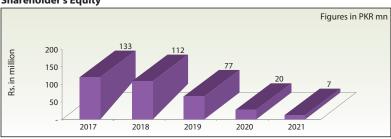
**Total Revenue** 



**Profit & Loss before taxation** 



Shareholder's Equity





## **Code of Conduct**

The Code of Conduct of SME Leasing Limited (SLL) has been prepared in accordance with the requirements of Code of Corporate Governance and other rules & policies formulated by the Company. The Code sets out fundamental policies/standards which intended to guide employees of the Company in the performance of their professional duties and responsibilities in a manner that maintains company's commitment to honesty, integrity and quality. The Code applies to all peoples related to SLL including its Directors, Officers and Employees whether permanent or contractual.

The Code of Conduct also serves as a model for the employees of the SME Leasing Limited, who are free to adopt additional measures as and when required and to integrate it into their existing codes.

The salient features of the Code are as follows;

#### 1. Business conduct.

SME Leasing Limited (SLL) is committed to conduct its business activities and to structure relationships with its customers, associates, business partners, employees and others with integrity, honesty, sincerity and professionalism.

#### 2. Compliance with laws and regulations.

All the Directors and employees must ensure to comply with all the applicable laws, guidelines and regulations of the country. This include understanding the laws and regulations relevant to their work and complying with the legal requirements effecting business activities, ignorance of the law does not excuse SLL or its employees from their obligation to comply. If in doubt advice should be taken.

#### 3. Competition and fair dealing.

SLL believes in fair competition and seeks to out perform its competitors fairly and honestly through superior performance. The company supports the appropriate competition laws. No company personnel should take unfair advantage of anyone through manipulation, concealment, or abuse of privileged information, misrepresentation of material facts, or any other intentional unfair-dealing practice.

#### 4. Conflict of interest.

Each Director and Employee shall maintain a high degree of integrity, engage in honest and ethical conduct and avoid any activity or personal interest that creates, or appears to create, a conflict between their interests and the interests of SLL. The company's assets and information should not be used for any personal advantage or gain .Where conflict of interest exists it should be disclosed and guidance sought. Conflict of interest may include followings:

- Owing a meaningful financial interest in an organization that competes with SLL.
- Making any transaction or dealing in which personal interests conflict, or may appear to conflict, with the interest of SLL.
- Insider dealings, bribes, kickbacks or acceptance of compensation from any other person or entity as a result of business activity or prospective business activity affecting SLL.

#### 5. Gifts and favors

Nothing shall be given or received in any type of material gift, cash or in kind, token or favor that could reasonably be viewed as having the potential to influence engagement or conduct of business in relation to particular customer, community, vendor, supplier or competitor.



### **Code of Conduct**

#### 6. Political contributions and activities.

SLL does not support any political party and is prohibited from making any political contribution either directly or indirectly promoting party interests.

#### 7. Human rights and dignity of the individuals.

SLL respect and promote the equality of opportunity regardless of gender, race, disability, color, and marital status, ethnic and national origin. Policies pertaining to recruitment and promotions are excellence and performance oriented and is free from any discrimination.

#### 8. Guarding Corporate Assets.

Company's assets shall be used for company business only. Without specific approval no one is allowed to use company's property for any non- company purpose.

#### 9. Communication & disclosure.

SLL encourages its employees to communicate with their seniors or any appropriate person in regard to doubt(s) about a course of action in any situation. Any suspected material violation of a law, regulation or ethical standard and internal policies must be reported to appropriate level without any fear of vengeance.



## **Statement of Compliance**

With the Public Sector Companies (Corporate Governance) Rules, 2013

Schedule I

Name of Company:
Name of Ministry:
For the year ended:

SME Leasing Limited
Ministry of Finance
December 31, 2021

- I. This statement is being presented to comply with the Public Sector Companies (Corporate Governance) Rules, 2013 (hereinafter called "The Rules") issued for the purpose of establishing a framework of good governance, whereby a public sector company is managed in compliance with the best practices of public sector governance.
- II. The Company has complied with the provisions of the Rules in the following manner:

S. No.		Provision of the Rules	s	Rule no.	Υ	N	Remarks
1.		nanaged by a sufficient numl ons to hold the positions	2A (1)		1	The application for issuance of NOC of the SECP in respect of two Directors is in process.	
	The independent directors under the Rules.	s meet the criteria of indepe	ndence, as defined	2(d)	1		
2.	The Board has at least or directors.	rs as independent	3(2)	1			
	At present the Board inclu	des:					
	Category	Names	Date of Appointment				
	Independent Directors	Mr. Javed Mahmood Mr. Tahir Saeed Effendi Ms. Darakhshan S. Vohra	30-08-2021 30-08-2021 *				
	Non-Executive Directors	Mr. Dilshad Ali Ahmad Mr. M. Mubeen Mufti Mr. Bilal Mohy Ud Din	30-08-2021 30-08-2021 12-10-2021				* Application for issuance of the NOC by the SECP is in process
	Executive Director	Mr. Asghar Maqsood	*				
3.		ned that none of them is se ic sector companies and eir subsidiaries.		3(5)	1		
4.	The appointing authoritie in the Annexure to the Ru election as board mer	3(7)	1				
5.	The chairman of the board of the Company.	4(1)	1				
6.	The chairman has been el chairman of the Board	4(4)	1				
7.		the candidates for the po ee fit and proper criteria as we on.		5(2)	1		



S. No.	Provision of the Rules	Rule no.	Υ	N	Remarks
8.	(a) The company has prepared a "Code of Conduct" to ensure that professional standards and corporate values are in place.  5(4)		1		Code of Conduct is disseminated through website and also
	(b) The board has ensured that appropriate steps have been taken to disseminate it throughout the company along with its supporting policies and procedures, including posting the same on the company's website (www.smelease.com)		1		published in financial statements.
	(c) The Board has set in place adequate systems and controls for the identification and redressal of grievances arising from unethical practices.		1		
9.	The Board has established a system of sound internal control, to ensure compliance with the fundamental principles of probity and propriety; objectivity, integrity and honesty; and relationship with the stakeholders, in the manner prescribed in the Rules.	5(5)	1		
10.	The Board has developed and enforced an appropriate conflict of interest policy to lay down circumstances or considerations when a person may be deemed to have actual or potential conflict of interests, and the procedure for disclosing such interest.	5(5) (b)(ii)	1		
11.	The Board has developed and implemented a policy on anti-corruption to minimize actual or perceived corruption in the company.	5(5) (b)(vi)	1		
12.	The Board has ensured equality of opportunity by establishing open and fair procedures for making appointments and for determining terms and conditions of service.	5(5) (c)(ii)	1		
13.	The Board has ensured compliance with the law as well as the company's internal rules and procedures relating to public procurement, tender regulations, and purchasing and technical standards, when dealing with suppliers of goods and services.	5(5) (c)(iii)	1		
14.	The board has developed a vision or mission statement, corporate strategy and significant policies of the company.	5(6)	1		
15.	The Board has developed significant policies of the company. A complete record of particulars of significant policies along with the dates on which they were approved or amended has been maintained.	5(7)	1		
16.	The board has quantified the outlay of any action in respect of any service delivered or a good sold by the Company as a public service obligation, and has submitted its request for appropriate compensation to the Government for consideration.	5(8)	N/A		
17.	The Board has ensured compliance with policy direction requirements received from the Government.	5(11)	1		
18.	(a) The board has met at least four times during the year.	6(1)		1	Due to unavoidable circumstances, the Board was not able to meet in the third quarter of 2021.
	(b) Written notices of the board meetings, along with agenda and working papers, were circulated at least seven days before the meetings.	6(2)	1		
	(c) The minutes of the meetings were appropriately recorded and circulated.	6(3)	<b>✓</b>		



S. No.		Provision of th	e Rules	Rule no.	Υ	N	Remarks
19.	management on a	innual basis and held	e performance of senior them accountable for ormance indicators set for	8(2)	1		
20.	placed before it after	wed and approved the re recommendations of the ctions entered into with the sintained.	9	<b>✓</b>			
21.		nd of, the first, second and	s account for, and balance d third quarter of the year	10	1		
		SCs, the board has prepare ed scope review by the au	ed half yearly accounts and iditors.		1		
	(c) The Board has place website.	ced the annual financial sta	itements on the company's		1		
22.	All the board membe company to apprise t as specified in the Ru	11	1				
23.	(a) The board has fo Rules.	nittees, as specified in the	12		1		
	<ul><li>(b) The committees were provided with written term of reference defining their duties, authority and composition.</li><li>(c) The minutes of the meetings of the committees were circulated to all the board members.</li></ul>				1		
					1		
	(d) The committees were chaired by the following non -executive directors:				1		
	Committee	Number of members	Name of Chair				
	Audit Committee Risk Management	3	Mr. Tahir Saeed Effendi Mr. Javed Mahmood				
	Committee	3	Wil. Javed Wallinood				
	Human Resource Committee	4	Mr. Tahir Saeed Effendi				
	Procurement Committee	3	Mr. Tahir Saeed Effendi				
	Nomination Committee	3	Mr. Tahir Saeed Effendi				
24.	The Board has approv Secretary and Chief Ir remuneration and te	13	1				
25.	The Chief Financial ( qualification prescrib		Secretary have requisite	14	1		
26.			ncial Reporting Standards ction (1) of section 225 of	16	1		



S. No.		Provisi	Rule no.	Y	N	Remarks	
27.	The directors' report for the requirements of the matters required to be d	Act and the R		1			
28.	indirectly, concerned or ir	nterested in ar	their relatives, are not, directly or ny contract or arrangement entered ept those disclosed to the company.	18	1		
29.		al directors ha	dure for fixing the remuneration is been set in place and no director nuneration.		1		
	(b) The annual report o remuneration of each		ny contains criteria and details of		1		
30.		ncial officer, b	ny were duly endorsed by the chief efore consideration and approval		1		
31.	The board has formed an of reference, and having		tee, with defined and written terms members:	21(1) and 21(2)	1		
	Name of Member	Category	Professional Background				
	Mr. Tahir Saeed Effendi	Chairman	Banker				
	Mr. Muhammad Mubeen Mufti	Member	Head of IT				
	Mr. Bilal Mohy Ud Din	Member	Banker				
	The chief executive and chairman of the Board are not members of the audit committee.				1		
32.	<ul> <li>(a) The chief financial officer, the chief internal auditor, and a representative of the external auditors attended all meetings of the audit committee at which issues relating to accounts and audit were discussed.</li> <li>(b) The audit committee met the external auditors, at least once a year, without the presence of chief financial officer, the chief internal auditor and other executives.</li> <li>(c) The audit committee met the chief internal auditor and other members of the internal audit function, at least once a year, without the presence of chief financial officer and the external auditors.</li> </ul>				1		
					1		
					1		
33.	<ul><li>(a) The Board has setup an effective internal audit function, which has an audit charter, duly approved by the audit committee.</li><li>(b) The chief internal auditor has requisite qualification and experience prescribed in the Rules.</li><li>(c) The internal audit reports have been provided to the external auditors for their review.</li></ul>		22	1		The Chief Internal Auditor resigned during the year;	
				N/A		and in his absence Head of Compliance is working as Officiating CIA. The	
				1		process of hiring of CIA is in process.	
34.	The external auditors of all its partners are in c Accountants (IFAC) guide		1				
35.			nave observed applicable guidelines ovision of non-audit services.	23(5)	1		

Asghar Maqsood Chief Executive Officer

Javed Mahmood Chairman



## **Statement of Compliance**

With the Public Sector Companies (Corporate Governance) Rules, 2013

#### **SCHEDULE II**

We confirm that all other material requirements envisaged in the Rules have been complied with [except for the following, toward which reasonable progress being made by the company to seek compliance by the end of next accounting year]:

S. No.	Rule / sub- rule No.	Reasons for non-compliance	Future course of action			
1.	1. <b>2A(1)</b> The application has been submitted to the SECP for obtain approval for the remaining two Directors which is in pr		After issuance of NOC by the SECP remaining two Directors will assume the office. The Company is coordinating is coordinating with the SECP in this regard.			
2.	6(1)	Due to some unavoidable circumstance the Board could not meet in 3rd quarter of 2021.	The Company has taken measures for holding of meetings in every quarter of 2022.			



## **Statement of Compliance**

With the Public Sector Companies (Corporate Governance) Rules, 2013

## Certain additional disclosures as required under the Listed Companies (Code of Corporate Governance) Regulations, 2019 (CCG 2019)

The company has complied with the requirements of the Regulations in the following manner:

- 1) The total number of directors are 7\* as per the following:
  - a) Male: 6 b) Female: 1

- 2) The composition of the Board is as follows:
  - i. Female directors

Ms Darakhshan Sheikh Vohra \*

- 3) The meetings of the Board were presided over by the Chairman and, in his absence, by a director elected by the Board for this purpose. The Board has complied with the requirements of Act and the Regulations with respect to frequency, recording and circulating minutes of meeting of the Board;
- 4) The Board have a formal policy and transparent procedures for remuneration of directors in accordance with the Act and these Regulations;
- 5) During the year, the Board has not arranged Directors' Training program.
- 6) The Board has formed committees comprising of members given below:
  - a) Audit Committee

Mr Tahir Saeed Effendi Chairman Mr Muhammad Mubeen Mufti Member Mr Bilal Mohy Ud Din Member	Name of Member	Designation
	Mr Muhammad Mubeen Mufti	Member

b) HR and Remuneration Committee

Name of Member	Designation
Mr Tahir Saeed Effendi	Chairman
Ms. Dilshad Ali Ahmad	Member
Mr Muhammad Mubeen Mufti	Member
Mr Asghar Maqsood, CEO	Member

<sup>\*</sup> The application for issuance of NOC of the SECP in respect of two Directors is in process.

<sup>\*</sup> The application for issuance of NOC of the SECP in respect of Ms Darakhshan Sheikh Vohra is in process.



#### c) Nomination Committee

Name of Member	Designation
Mr Tahir Saeed Effendi	Chairman
Ms. Dilshad Ali Ahmad	Member
Mr Muhammad Mubeen Mufti	Member

#### d) Risk Management Committee

Name of Member	Designation
Mr. Javed Mahmood	Chairman
Mr Muhammad Mubeen Mufti	Member
Mr Bilal Mohy Ud Din	Member

#### e) Procurement Committee

Name of Member	Designation		
Mr Tahir Saeed Effendi, Chairman	Chairman		
Mr Dilshad Ali Ahmad, Member	Member		
Mr Bilal Mohy Ud Din, Member	Member		

- 7) The terms of reference of the aforesaid committees have been formed, documented and advised to the committee for compliance;
- 8) The frequency of meetings (quarterly/half yearly/ yearly) of the committee were as per following:

#### a) Audit Committee;

Quarterly (Due to unavoidable circumstances, the Audit Committee was not able to meet in the third quarter of 2021).

#### b) HR and Remuneration Committee;

Yearly

#### c) Nomination Committee;

As and when required.

### d) Risk Management Committee;

Yearly

#### e) Procurement Committee;

As and when required.



- 9) The statutory auditors of the company have confirmed that they have been given a satisfactory rating under the Quality Control Review program of the Institute of Chartered Accountants of Pakistan and registered with Audit Oversight Board of Pakistan, that they and all their partners are in compliance with International Federation of Accountants (IFAC) guidelines on code of ethics as adopted by the Institute of Chartered Accountants of Pakistan and that they and the partners of the firm involved in the audit are not a close relative (spouse, parent, dependent and non-dependent children) of the chief executive officer, chief financial officer, head of internal audit, company secretary or director of the company;
- 10) The statutory auditors or the persons associated with them have not been appointed to provide other services except in accordance with the Act, these Regulations or any other regulatory requirement and the auditors have confirmed that they have observed IFAC guidelines in this regard;
- 11) We confirm that all requirements of regulations 3, 6, 7, 8, 27, 32, 33 and 36 of the Regulations have been complied with; and
- 12) Explanation for non-compliance with requirements, other than regulations 3, 6, 7, 8, 27, 32, 33 and 36 are below

Reference of Rule	Description	Explanation
19	Directors' Training	
19(1)	It is encouraged that by 30 June 2021 atleast 75% of the directors on the Board of the Company acquired the prescribed certification under any director training program offered by institutions, local or foreign, that meet the criteria specified by the Commission and approved by it.	As on 30 June 2021, 67% of the directors on the board acquired prescribed certification. As election of the Board was due in July 2021, the certification was not arranged for the remaining directors.
23	From 06 April 2021 till 31 December 2021, the existing employee officiated the position of internal auditor who did not had requisite qualifications. During this period the Company was in the process of hiring.	The hiring of internal auditors is expected to be completed in March 2022.
24	No person shall be appointed as the company secretary unless he holds the qualification as specified under the relevant Regulations by the Commission:	The person holding the positions of CFO and the Company Secretary have the requisite qualifications and experience and is qualified to be appointed as the Company Secretary and the CFO of the company.
	Provided, the same person shall not simultaneously hold office of chief financial officer and the company secretary of a listed company.	The Board in consideration of the financial health of the Company and as the person meets with requirements prescribed for holding the positions of the CFO; and the Company Secretary have not appointed separate individual for these posts.





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REVIEW REPORT TO THE MEMBERS ON THE STATEMENTS OF COMPLIANCE WITH THE LISTED COMPANIES (CODE OF CORPORATE GOVERNANCE) REGULATIONS, 2019 AND PUBLIC SECTOR COMPANIES (CORPORATE GOVERNANCE) RULES, 2013

We have reviewed the enclosed Statement of Compliance with the best practices contained in the Listed Companies (Code of Corporate Governance) Regulations, 2019 and Public Sector Companies (Corporate Governance) Rules, 2013 (both herein referred to as 'Codes') prepared by the Board of Directors of SME Leasing Limited for the year ended December 31, 2021 to comply with the requirements of regulation 36 of the Listed Companies (Code of Corporate Governance) Regulations, 2019 and rule 24 of the Public Sector Companies (Corporate Governance) Rules, 2013 (the Rules) respectively.

The responsibility for compliance with the Code is that of the Board of Directors of the Company. Our responsibility is to review, whether the Statement of Compliance reflects the status of the Company's compliance with the provisions of the Codes, and report if it does not, and to highlight any non-compliance with the requirements of the Codes. A review is limited primarily to inquiries of the Company's personnel and review of various documents prepared by the Company to comply with the Codes.

As a part of our audit of the financial statements we are required to obtain an understanding of the accounting and internal control systems sufficient to plan the audit and develop an effective audit approach. We are not required to consider whether the Board of Directors' statement on internal control covers all risks and controls or to form an opinion on the effectiveness of such internal controls, the Company's corporate governance procedures and risks.

The Codes require the Company to place before the Audit Committee, and upon recommendation of the Audit Committee, place before the Board of Directors for their review and approval its related party transactions distinguishing between transactions carried out on terms equivalent to those that prevail in arm's length transactions and transactions which are not executed at arm's length price and recording proper justification for using such alternate pricing mechanism. We are only required and have ensured compliance of this requirement to the extent of the approval of the related party transactions by the Board of Directors upon recommendation of the Audit Committee. We have not carried out any procedures to determine whether the related party transactions were undertaken at arm's length price or not.

Based on our review, nothing has come to our attention that causes us to believe that the 'Statement of Compliance' does not appropriately reflect the Company's compliance, in all material respects, with the best practices contained in the Codes as applicable to the Company for the year ended December 31, 2021.

Further, we Highlight below instances of non-compliance with the requirement of the Codes as reflected in the paragraph reference where these are stated in the statement of Compliance:

Statement of Compliance as per Public Sector	Companies (Corporate Governance) Rules, 2013

Reference of Rule	Description
2A(1)	The company does not comply with the requirement of minimum number of directors.
6(1)	The Board did not hold meeting in the 3rd quarter of 2021.

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# Statement of Compliance as per Listed Companies (Code of Corporate Governance ) Regulations, 2019

Reference of Regulation	Description
7	The Company does not have a female director during the reporting period. A female director Ms. Darakshan Sheikh Vohra was elected on July 26, 2021 whose application for the approval of SECP is in process at the reporting date.
19 & 19(1)	The criteria of acquiring of any director training program at least by 75% of directors as on June 30, 2021 has not been achieved. Only 67% of directors on the board have acquired the prescribed certification in respect of said director training.
23	The position of internal auditor is vacant since April 2021.
24	The Chief Financial Officer also holds the position of Company Secretary.

KARACHI

DATED: MARCH 4, 2022

UDIN#: CR202110067dtW4F5RTe

CHARTERED ACCOUNTANTS

Engagement Partner: Zulfikar Ali Causer





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#### AUDITORS' REPORT TO THE MEMBERS OF SME LEASING LIMITED

#### **Qualified Opinion**

We have audited the annexed financial statements of SME LEASING LIMITED (the Company), which comprise the statement of financial position as at December 31, 2021, and the statement of profit or loss, the statement of comprehensive income, the statement of cash flows, the statement of changes in equity for the year then ended, and the notes to the financial statements, including a summary of significant accounting policies and other explanatory information, and we state that we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of the audit.

In our opinion, except for the effects of the matters described in the Basis for Qualified Opinion, the statement of financial position, the statement of profit or loss, the statement of comprehensive income, the statement of cash flows and the statement of changes in equity together with the notes forming part thereof conform with the accounting and reporting standards as applicable in Pakistan and give the information required by the Companies Act, 2017 (XIX of 2017), in the manner so required and respectively give a true and fair view of the state of the Company's affairs as at December 31, 2021 and of the loss, its other comprehensive income, its cash flows and the changes in equity for the year then ended.

#### **Basis for Qualified Opinion**

Management has recorded a reversal of income tax provision amounting to Rs. 7.979 million during the year. The legitimate basis of such reversal in terms of supporting documents has not been provided to us by the management. Recognition criteria for this reversal as income has not been met and we could not verify the occurrence of such income.

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code) and we have fulfilled our other ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

#### Material Uncertainty relating to Going Concern

We draw attention to note 1.5 to the financial statements which indicates that the Company incurred net loss after tax for the year ended December 31, 2021 amounting to Rs. 13.399 million (2020: Rs. 57.676 million) and its accumulated loss as at December 31, 2021 amounted to Rs. 361.931 million (2020: Rs. 348.906 million). The Company's current liabilities aggregating to Rs. 196.022 million (2020: 225.501 million) exceeded the current assets by Rs. 81.882 million (2020: 67.154 million). There is material uncertainty about the Company's ability to continue as a going concern in the foreseeable future. The Company's financial statements for the year ended December 31, 2021 are being prepared on a going concern basis. Our opinion is not modified in respect of this matter.



#### **Emphasis of matter**

Without modifying our opinion,

- a) We draw attention to Note 1.2 to the financial statements which fully explain the status of the application filed with the Securities and Exchange Commission of Pakistan for renewal of license to operate as a leasing company.
- b) We draw attention to Note 1.3 to the financial statements which fully explains the status of noncompliance with the Regulation 4 of Non - Banking Finance Companies and Notified Entities Regulation, 2008.

#### **Key Audit Matter**

Key Audit matter is the matter that in our professional judgement, was of most significance in our audit of the financial statements of the current year. The matter was addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide any separate opinion on this matter. In addition to the matters described in the 'Basis for Qualified Opinion' and the 'Material Uncertainty Related to Going Concern' section, we have determined the matter described below to be key audit matter to be communicated in our report.

Key audit matter is as follows:

S.No.	Key audit matter	How the matter was addressed in our audit
5.No. 1.	Key audit matter Impairment allowance for potential lease and loan losses  Refer to notes 8, 9 and 14 to the financial statements and the accounting policy in notes 5.8 and 5.9 to the financial statements  The Company's portfolio of net investment in finance leases and long term finances	Our audit work included:  obtaining an understanding and evaluating the design of the key controls; performing detailed assessment of the credit approval procedures of the leases sanctioned in accordance with the Non-Banking Finance Companies and Notified Entities Regulations, 2008 and the credit
1040	and loans amounts to Rs. 275.342 million and Rs. 53.118 million respectively having provision of Rs. 132.387 million and Rs. 7.440 million respectively.	<ul> <li>detailed testing and assessment of provision/reversal of net investment in finance leases and long-term finances and loans to ensure that these amounts are in</li> </ul>
	We identified the impairment allowance for potential lease and loan losses as a key audit matter due to the inherent uncertainty and judgement used by the management and compliance of the applicable regulations issued by Securities and Exchange Commission of Pakistan (SECP).	recognized) had been identified in a timely manner including, where relevant.

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#### Information Other than the financial statements and Auditor's Report Thereon

Management is responsible for the other information. The other information comprises the information included in the annual report but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of Management and Board of Directors for financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with the accounting and reporting standards as applicable in Pakistan and the requirements of Companies Act, 2017 (XIX of 2017) and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Board of directors are responsible for overseeing the Company's financial reporting process.

#### Auditor's Responsibilities for the Audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.



As part of an audit in accordance with ISAs as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern.
  - If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the board of directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the board of directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the board of directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



## <u> IBDO</u>

#### Report on Other Legal and Regulatory Requirements

Based on our audit, we further report that in our opinion:

- except for the possible effect of the matter described in the Basis for Qualified Opinion section of our report, proper books of account have been kept by the Company as required by the Companies Act, 2017 (XIX of 2017);
- except for the possible effect of the matter described in the Basis for Qualified Opinion section of our report, the statement of financial position, the statement of profit or loss, the statement of comprehensive income, the statement of cash flows and the statement of changes in equity together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns;
- investments made, expenditure incurred and guarantees extended during the year were for the purpose of the Company's business; and
- d) in our opinion, no Zakat was deductible at source under the Zakat and Ushr Ordinance, 1980.

#### Other matters

The financial statements of the Company for the year ended December 31, 2020 were audited by another firm of chartered accountants, who through their report dated March 04,2021, expressed a modified opinion thereon.

The engagement partner on the audit resulting in this independent auditor's review report is Zulfikar Ali Causer.

KARACHI

DATED: 0 4 MAR 2022

UDIN #: AR202110067VgyuBCrR9

CHARTERED ACCOUNTANTS

Engagement Partner: Zulfikar Ali Causer



## **Statement of Financial Position**

As At December 31, 2021

,	Note	<b>2021</b> Ru	2020 Ipees
ASSETS			
NON-CURRENT ASSETS Property and equipment Right-of-use asset Net investment in finance leases Long term finances and loans - secured Long-term loans to employees - secured Long-term deposits and prepayments TOTAL NON-CURRENT ASSETS	6 7 8 9 10 11	3,340,157 6,697,288 177,323,371 43,914,041 343,921 787,222 232,406,000	3,903,811 7,770,109 187,152,253 47,385,562 323,196 870,558 247,405,489
CURRENT ASSETS Advances Prepayments and other receivables Current maturity of non current assets Cash and bank balances TOTAL CURRENT ASSETS TOTAL ASSETS	12 13 14 15	2,779,957 749,393 107,452,416 3,157,864 114,139,630 346,545,630	5,007,025 1,496,938 150,082,218 1,626,307 158,212,488 405,617,977
EQUITY AND LIABILITIES			
SHARE CAPITAL AND RESERVES AUTHORIZED SHARE CAPITAL 100,000,000 (2020: 100,000,000) ordinary shares of Rs. 10 each Issued, subscribed and paid-up share capital Capital reserves  REVENUE RESERVES Reserve against future losses	16	1,000,000,000 320,000,000 38,019,277 358,019,277	1,000,000,000 320,000,000 38,019,277 358,019,277 10,447,052
Accumulated losses		(361,930,933) (351,483,881)	(348,905,989) (338,458,937)
TOTAL SHAREHOLDERS' EQUITY		6,535,396	19,560,340
NON-CURRENT LIABILITIES Liabilities against assets subject to finance lease Long-term deposits Defined benefit obligations TOTAL NON-CURRENT LIABILITIES	17 8.1 18	4,020,884 130,202,795 9,764,513 143,988,192	7,214,310 144,177,595 9,164,855 160,556,760
CURRENT LIABILITIES  Trade and other payables Mark-up accrued on borrowings Short term borrowings - secured Current maturity of non-current liabilities Current maturity of liabilities against finance lease assets Provision for compensated absences Taxation - net TOTAL CURRENT LIABILITIES TOTAL EQUITY AND LIABILITIES	19 20 21 22 17 23	2,736,096 4,209,212 137,183,616 44,918,469 3,594,336 3,045,411 334,902 196,022,042 346,545,630	5,040,042 4,211,211 144,790,638 57,381,913 2,913,768 2,959,558 8,203,747 225,500,877 405,617,977

The annexed notes from 1 to 41 from an integral part of these financial statements.

Asghar Maqsood Chief Executive Officer

**CONTINGENCIES AND COMMITMENTS** 

Javed Mehmood
Director



## **Statement of Profit or Loss**

For The Year Ended December 31, 2021

	Note	<b>2021</b> Rเ	2020 ipees
REVENUE			
Income from operations	25	21,303,331	21,583,297
Other income	26	90,277	<u>371,609</u> 21,954,906
EXPENSES Administrative and general Finance cost  Operating loss before reversals / (provisions) Write back of / (provision for) potential lease losses Reversal of income tax provision Reversal of / (provision for) on loans and receivables	27 28 8.6 9.2	(44,090,102) (18,489,464) (62,579,566) (41,185,958) 16,426,638 7,979,392 3,648,177 28,054,207	(43,681,689) (21,569,869) (65,251,558) (43,296,652) (12,461,567) - (1,594,618) (14,056,185)
LOSS BEFORE TAXATION		(13,131,751)	(57,352,837)
LOSS FOR THE YEAR	29	(267,420)	(323,749)
Loss per share - basic and diluted	30	(0.42)	(1.80)

The annexed notes from 1 to 41 from an integral part of these financial statements.

Asghar Maqsood Chief Executive Officer

Javed Mehmood Director



## **Statement of Comprehensive Income**

For The Year Ended December 31, 2021

	Note	<b>2021</b> 2020 Rupees	
Loss for the year		(13,399,171)	(57,676,586)
Other comprehensive income		-	-
Items that will be reclassified to profit and loss account in subsequent years			
Actuarial gain on defined benefit obligation	18	374,227	128,862
Total comprehensive loss for the year		(13,024,944)	(57,547,724)

The annexed notes from 1 to 41 from an integral part of these financial statements.

Asghar Maqsood
Chief Executive Officer

Javed Mehmood
Director



# **Statement of Changes in Equity**

For The Year Ended December 31, 2021

	Ca		Capital reserves R		reserves	_
	Issued, subscribed and paid-up share capital	Share premium	Statutory reserves	Reserve against future losses	Accumu- lated losses	Total shareholders' equity
			(Rupe	ees)		
Balance as at January 01, 2020	320,000,000	10,000,000	28,019,277	10,447,052	(291,358,265)	77,108,064
Total Comprehensive loss for the year ended December 31, 2020						
Loss for the year	-	-	-	-	(57,676,586)	(57,676,586)
Other comprehensive income						
Actuarial gain on defined benefit obligation	-	-	-	-	128,862	128,862
Balance as at December 31, 2020	320,000,000	10,000,000	28,019,277	10,447,052	(348,905,989)	19,560,340
Balance as at January 01, 2021	320,000,000	10,000,000	28,019,277	10,447,052	(348,905,989)	19,560,340
Total Comprehensive loss for the year ended December 31, 2021						
Loss for the year	-	-	-	-	(13,399,171)	(13,399,171)
Other comprehensive income						
Actuarial gain on defined benefit obligation	-	-	-	-	374,227	374,227
Balance as at December 31, 2021	320,000,000	10,000,000	28,019,277	10,447,052	(361,930,933)	6,535,396

The annexed notes from 1 to 41 from an integral part of these financial statements.

Asghar Maqsood Chief Executive Officer Javed Mehmood
Director



# **Statement of Cash Flows**

Cash HLOWS FROM OPERATING ACTIVITIES   Cash sefore taxation   Cash activation   Ca	For The Year Ended December 31, 2021	Note	<b>2021</b> Rupe	2020 es
Adjustment for:   Depreciation and amortization   27   3,594,888   1,761,032   1,722,387	CASH FLOWS FROM OPERATING ACTIVITIES			
Depreciation and amortization   27   3,594,888   3,579,845   1,761,032   1,722,387   1,722,37   1,722,37   1,722,37   1,722,37   1,722,3	Loss before taxation		(13,131,751)	(57,352,837)
Depreciation and amortization   27   3,594,888   3,579,845   1,761,032   1,722,387   1,722,37   1,722,37   1,722,37   1,722,37   1,722,3	A discretiza a mate form			
Gratuity expense         18.2         1,761,032         1,722,387         1,722,381         1,224,411         1,524,411         1,524,411         1,524,411         1,524,411         1,524,411         1,524,411         1,524,411         21,569,869         31,01,28)         31,848,471,87         21,569,869         31,01,28)         1,2461,567         1,2461,567         1,2461,567         1,2461,567         1,2461,567         1,2461,567         1,2461,567         1,2461,567         1,2461,863         1,2461,567         1,2461,863         1,2461,567         1,2461,863         1,2461,867         1,247,867         1,247,867         2,247,867         2,247,867		27	3 594 888	3 579 845
Provision for compensated absences   28   1,384,461   1,524,411   51/20,411   51/20,618   1,502,411   51/20,618   1,502,411   51/20,618   1,502,411   51/20,618   1,502,411   51/20,618   1,502,411   51/20,618   1,502,411   51/20,618   1,502,411   51/20,507   1,502,618   1,502,411   1,504,618   1,502,411   1,504,618   1,502,411   1,504,618   1,502,411   1,504,618   1,502,411   1,504,618   1,502,411   1,504,618   1,502,411   1,504,618   1,502,411   1,504,618   1,502,418   1,502,502   1,002,502				
Finance cost				
Gain on disposal of property and equipment Potential lease losses written back Reversal of income tax provision (7,979,392) (1,546,567) (7,979,392) (1,546,188) (7,979,392) (1,594,618) (1				
Potential lease losses written back   Reversal of income tax provision   (7,979,392)   (7,979,392)   (7,979,392)   (3,648,177)   (1,594,618)   (4,214,569)   (1,594,618)   (4,214,569)   (1,594,618)   (1,6046,390)   (1,594,618)   (1,6046,390)   (1,594,618)   (1,6046,390)   (1,594,618)   (1,6046,390)   (1,	Gain on disposal of property and equipment	26		
Credit losses on loans and receivables reversal   9.2   (3,648,177)   (2,914,639)   42,142,569   (15,210,268)	Potential lease losses written back	8.6	(16,426,638)	12,461,567
Capital color				-
Movement in working capital (Increase) / decrease in operating assets         64,452,510 (15,210,268)           Notement in working capital (Increase) / decrease in operating assets         64,452,510 (13,385) (13,834,62) (13,8	Credit losses on loans and receivables reversal	9.2		
Movement in working capital (Increase) / decrease in operating assets   Net investment in lease   Increase   Alay	O			
Clarcease   / decrease in operating assets   Net investment in lease   Finances and loans   11,610,385   11,893,462   11,610,385   11,893,462   11,610,385   11,893,462   11,610,385   11,893,462   11,610,385   11,893,462   1745,545   (545,784)   12,97,175   (545,784)   12,97,175   (545,784)   12,97,175   12,97,175   12,97,175   12,97,979   12,97,236	Operating loss before working capital changes		(16,046,390)	(15,210,268)
Clarcease   / decrease in operating assets   Net investment in lease   Finances and loans   11,610,385   11,893,462   11,610,385   11,893,462   11,610,385   11,893,462   11,610,385   11,893,462   11,610,385   11,893,462   1745,545   (545,784)   12,97,175   (545,784)   12,97,175   (545,784)   12,97,175   12,97,175   12,97,175   12,97,979   12,97,236	Movement in working capital			
Finances and loans Long-term loans to employees - secured Prepayments and other receivables Long-term deposits and prepayments Long term deposits and prepayments Long term deposits paid Advances (Decrease) / increase in operating liabilities Trade and other payables Unclaimed dividend  Cash generated from operations Financial charges paid Interest income received Gratuity paid Benefits paid Taxes paid Interest income perating activities  CASH FLOW FROM INVESTING ACTIVITIES Capital expenditure Proceeds from disposal of fixed assets  CASH FLOW FROM FINANCING ACTIVITIES Lease rentals paid Net cash used in financing activities  CASH And Cash equivalents at beginning of the year  Ling 11,610,385 (78,600) 599,710 5				
Cong-term loans to employees - secured   78,600   599,710     Prepayments and other receivables   747,545   (545,784)     Long-term deposits and prepayments   83,336   291,852     Long term deposits paid   (26,438,244)   (22,576,525)     Advances   52,604,000   36,435,508     Congresse   / increase in operating liabilities     Trade and other payables   (2,303,946)   (169,694)     Unclaimed dividend   (2,303,946)   (19,694)     Cash generated from operations   (2,303,946)   (19,694)     Cash generated from operations   (16,843,325)   (16,843,325)     Interest income received   (1,298,608)   (1,298,608)   (1,654,18)     Taxes paid   (1,298,608)   (1,065,418)   (21,078,114)     Taxes paid   (19,033,675)   (19,033,675)   (28,794)     Cash flows from operating activities   (19,033,675)   (21,078,114)     Cash FLOW FROM INVESTING ACTIVITIES   (26,413)   (145,600)     Net cash (used in)/flows from investing activities   (125,413)   (125,413)   (145,600)     CASH FLOW FROM FINANCING ACTIVITIES   (19,033,679)   (1,795,690)     Cash and cash equivalents at beginning of the year   (143,164,331)   (141,368,641)				48,409,860
Prepayments and other receivables   Long-term deposits and prepayments   Sa,336   291,852   291,852   20				
Long-term deposits and prepayments Long term deposits paid Advances (Decrease) / increase in operating liabilities Trade and other payables Unclaimed dividend  Cash generated from operations  Financial charges paid Interest income received Gratuity paid Benefits paid Taxes paid  Net cash flows from operating activities  CASH FLOW FROM INVESTING ACTIVITIES Capital expenditure  CASH FLOW FROM FINANCING ACTIVITIES Lease rentals paid Net cash used in financing activities  CASH and cash equivalents at beginning of the year  (2,303,946) (16,843,325) (12,303,946) (12,303,946) (12,303,946) (12,303,946) (12,303,946) (12,303,946) (13,433,25) (19,694) (19,694) (19,694) (19,694) (19,694) (19,694) (19,694) (19,694) (10,65,418) (15,822) (19,734,352) (19,734,352) (19,734,352) (19,734,352) (19,734,325) (19,734,326)			, , ,	
Long term deposits paid Advances (22,576,525) (1,637,067) (22,7068 52,604,000 36,435,508 (16,37,067) (1,637,067) (				
Advances  (Decrease) / increase in operating liabilities Trade and other payables Unclaimed dividend  (Cash generated from operations  Financial charges paid Interest income received Gratuity paid Benefits paid Taxes paid  (Ass paid Taxes paid  CASH FLOW FROM INVESTING ACTIVITIES Capital expenditure Proceeds from disposal of fixed assets  CASH FLOW FROM FINANCING ACTIVITIES Lease rentals paid Net cash used in financing activities  (15,995,997) Net cash used in financing activities  (143,164,331)  (16,843,325) (19,734,352) (19,734,73			-	
(Decrease) / increase in operating liabilities Trade and other payables Unclaimed dividend  Cash generated from operations  Financial charges paid Interest income received Gratuity paid Benefits paid Taxes paid  Net cash flows from operating activities  CASH FLOW FROM INVESTING ACTIVITIES Capital expenditure Proceeds from disposal of fixed assets  CASH FLOW FROM FINANCING ACTIVITIES Lease rentals paid  CASH paid  CASH PLOW FROM FINANCING ACTIVITIES Lease rentals paid  Net cash used in financing activities  Cash and cash equivalents at beginning of the year  (143,164,331)  169,804 (16,933,946) (16,843,325) (19,734,352) (19,734,352) (19,734,352) (19,734,352) (19,734,352) (19,734,352) (19,734,352) (19,734,352) (19,734,352) (19,033,675) (21,078,114) (21,078,114) (23,04,00) (245,600) (25,955,997) (3,713,326) (3,713,326) (143,164,331) (141,368,641)				
Decrease   / increase in operating liabilities   Trade and other payables   169,804   169,804   (19,694)   150,110   (2,303,946)   150,110   (2,303,946)   150,110   (2,303,946)   (19,694)   (19,69	Auvances			
Unclaimed dividend				
Cash generated from operations       (2,303,946)       150,110         Financial charges paid Interest income received       (16,843,325)       (19,734,352)         Gratuity paid Benefits paid Taxes paid Taxes paid       18.3       (787,147)       (51,900)         Taxes paid Tax			(2,303,946)	
Cash generated from operations         34,253,664         21,375,350           Financial charges paid Interest income received         (16,843,325)         (19,734,352)           Gratuity paid         18.3         (787,147)         (51,900)           Benefits paid         23         (1,298,608)         (1,065,418)           Taxes paid         (156,872)         (287,924)           Net cash flows from operating activities         15,219,989         297,236           CASH FLOW FROM INVESTING ACTIVITIES         (163,413)         (145,600)           Capital expenditure         6         (163,413)         (145,600)           Proceeds from disposal of fixed assets         26         38,000         1,766,000           Net cash (used in)/flows from investing activities         (125,413)         1,620,400           CASH FLOW FROM FINANCING ACTIVITIES         (5,955,997)         (3,713,326)           Lease rentals paid         (5,955,997)         (3,713,326)           Net cash used in financing activities         (5,955,997)         (3,713,326)           Net increase/(decrease) in cash and cash equivalents         9,138,579         (1,795,690)           Cash and cash equivalents at beginning of the year         (141,368,641)	Unclaimed dividend			
Financial charges paid   (16,843,325)   (19,734,352				
Interest income received Gratuity paid Benefits paid Taxes paid Taxes paid  CASH FLOW FROM INVESTING ACTIVITIES Capital expenditure Proceeds from disposal of fixed assets  Net cash (used in)/flows from investing activities  CASH FLOW FROM FINANCING ACTIVITIES Lease rentals paid Net cash used in financing activities  CASH FLOW FROM FINANCING ACTIVITIES Lease rentals paid Net cash used in financing activities  Cash and cash equivalents at beginning of the year  (143,164,331)  (144,368,641)	Cash generated from operations		34,253,664	21,3/5,350
Interest income received Gratuity paid Benefits paid Taxes paid Taxes paid  CASH FLOW FROM INVESTING ACTIVITIES Capital expenditure Proceeds from disposal of fixed assets  Net cash (used in)/flows from investing activities  CASH FLOW FROM FINANCING ACTIVITIES Lease rentals paid Net cash used in financing activities  CASH FLOW FROM FINANCING ACTIVITIES Lease rentals paid Net cash used in financing activities  Cash and cash equivalents at beginning of the year  (143,164,331)  (144,368,641)	Financial charges paid		(16,843,325)	(19,734,352)
Benefits paid   23   (1,298,608)   (1,065,418)   (287,924)   (19,033,675)   (21,078,114)   (21				
Taxes paid       (156,872)       (287,924)         Net cash flows from operating activities       (21,078,114)         CASH FLOW FROM INVESTING ACTIVITIES       15,219,989         Capital expenditure       6       (163,413)       (145,600)         Proceeds from disposal of fixed assets       26       38,000       1,766,000         Net cash (used in)/flows from investing activities       (125,413)       1,620,400         CASH FLOW FROM FINANCING ACTIVITIES       (5,955,997)       (3,713,326)         Lease rentals paid       (5,955,997)       (3,713,326)         Net cash used in financing activities       (5,955,997)       (3,713,326)         Net increase/(decrease) in cash and cash equivalents       9,138,579       (1,795,690)         Cash and cash equivalents at beginning of the year       (143,164,331)       (141,368,641)				
Net cash flows from operating activities  CASH FLOW FROM INVESTING ACTIVITIES Capital expenditure Proceeds from disposal of fixed assets  Net cash (used in)/flows from investing activities  CASH FLOW FROM FINANCING ACTIVITIES  Lease rentals paid Net cash used in financing activities  CASH FLOW FROM FINANCING ACTIVITIES Lease rentals paid Net cash used in financing activities  Net increase/(decrease) in cash and cash equivalents  Cash and cash equivalents at beginning of the year  (143,164,331)  (21,078,114) (145,600) (14		23		
Net cash flows from operating activities  CASH FLOW FROM INVESTING ACTIVITIES Capital expenditure Proceeds from disposal of fixed assets  Net cash (used in)/flows from investing activities  CASH FLOW FROM FINANCING ACTIVITIES Lease rentals paid Net cash used in financing activities  (125,413)  (145,600) 1,766,000  (125,413)  (12	Taxes paid			
CASH FLOW FROM INVESTING ACTIVITIES Capital expenditure Proceeds from disposal of fixed assets  Net cash (used in)/flows from investing activities  CASH FLOW FROM FINANCING ACTIVITIES Lease rentals paid Net cash used in financing activities  Net increase/(decrease) in cash and cash equivalents  Cash and cash equivalents at beginning of the year  (145,600) (145,600) (1,766,000)	Not each flows from apprating activities			
Capital expenditure 6 (163,413) (145,600) Proceeds from disposal of fixed assets 26 38,000 1,766,000  Net cash (used in)/flows from investing activities (125,413) 1,620,400  CASH FLOW FROM FINANCING ACTIVITIES Lease rentals paid (5,955,997) (3,713,326) Net cash used in financing activities (5,955,997) (3,713,326) Net increase/(decrease) in cash and cash equivalents 9,138,579 (1,795,690)  Cash and cash equivalents at beginning of the year (143,164,331) (141,368,641)	Net cash nows from operating activities		15,219,969	297,230
Proceeds from disposal of fixed assets  26  38,000  1,766,000  Net cash (used in)/flows from investing activities  (125,413)  1,620,400  CASH FLOW FROM FINANCING ACTIVITIES  Lease rentals paid  Net cash used in financing activities  (5,955,997)  (3,713,326)  Net increase/(decrease) in cash and cash equivalents  Cash and cash equivalents at beginning of the year  (143,164,331)  1,620,400  (3,713,326)  (3,713,326)  (1,795,690)				
Net cash (used in)/flows from investing activities  CASH FLOW FROM FINANCING ACTIVITIES Lease rentals paid Net cash used in financing activities Net increase/(decrease) in cash and cash equivalents  Cash and cash equivalents at beginning of the year  (125,413) 1,620,400  (5,955,997) (3,713,326) (5,955,997) (3,713,326) (1,795,690)  (1,795,690)				
CASH FLOW FROM FINANCING ACTIVITIES Lease rentals paid Net cash used in financing activities Net increase/(decrease) in cash and cash equivalents  Cash and cash equivalents at beginning of the year  (143,164,331)  (141,368,641)	Proceeds from disposal of fixed assets	26	38,000	1,766,000
Lease rentals paid Net cash used in financing activities Net increase/(decrease) in cash and cash equivalents  Cash and cash equivalents at beginning of the year  (5,955,997) (5,955,997) (3,713,326) (3,713,326) (3,713,326) (1,795,690) (1,795,690)	Net cash (used in)/flows from investing activities		(125,413)	1,620,400
Lease rentals paid Net cash used in financing activities Net increase/(decrease) in cash and cash equivalents  Cash and cash equivalents at beginning of the year  (5,955,997) (5,955,997) (3,713,326) (3,713,326) (3,713,326) (1,795,690) (1,795,690)	CASH FLOW FROM FINANCING ACTIVITIES			
Net cash used in financing activities Net increase/(decrease) in cash and cash equivalents  (3,713,326) 9,138,579 (1,795,690)  Cash and cash equivalents at beginning of the year  (143,164,331) (141,368,641)			(5,955,997)	(3,713,326)
Net increase/(decrease) in cash and cash equivalents  9,138,579  (1,795,690)  Cash and cash equivalents at beginning of the year  (143,164,331)  (141,368,641)	Net cash used in financing activities			
	Net increase/(decrease) in cash and cash equivalents			(1,795,690)
	Cash and cash equivalents at heginning of the year		(143 164 331)	(141 368 641)
		33		

The annexed notes from 1 to 41 from an integral part of these financial statements.

Asghar Maqsood Chief Executive Officer Javed Mehmood



For The Year Ended December 31, 2021

#### 1 LEGAL STATUS AND NATURE OF BUSINESS

- 1.1 SME Leasing Limited (the Company) was incorporated in Pakistan on July 12, 2002 as an unlisted public company and acquired the status of a listed company on December 13, 2006. The Company is a subsidiary of SME Bank Limited (the Parent Company), who holds 73.14% (2020: 73.14%) of the Company's shares. At the time of incorporation, the Company was a wholly owned subsidiary of SME Bank Limited, whereby under an arrangement the assets and liabilities of the leasing division of SME Bank Limited were transferred to the Company on January 28, 2003. The Company is listed on Pakistan Stock Exchange and its registered office is situated at 56-F, Nazim-ul-Din Road F-6/1, Blue Area, Islamabad. The core objective of the Company is to extend lease and working capital financing facilities to small and medium enterprises of the country. The PACRA Credit Rating Agency has assigned a long term rating of B- (2020: B) and a short-term rating of A4 (2020: B) to the Company in the month of April 2021.
- 1.2 The license of the company to operate as a leasing company expired on May 20, 2019. Thereafter, the Company applied via application reference # SMEL/MO/2019 dated April 16, 2019 for its renewal in the manner so required by the NBFC rules, 2003. However, renewal of license was in progress till the year end.
- 1.3 The Company obtained license of non deposit taking NBFC and as per section 4 (Schedule I) of NBFC Regulations 2008, a non deposit taking NBFC shall have minimum equity of Rs 50 million. The Company being non deposit taking, the Company has not complied with said requirement of NBFC Regulations 2008 of maintaining minimum capital requirement.
- 1.4 The Company is dependent on the running finance facility granted by the Parent company. The revised prudential regulation of State Bank of Pakistan (SBP) applicable from June 2015 has restricted the exposure by a bank to a related party to the extent of 7.5% of its equity. However, SBP on letter BPRD/BA&CPD/646/332/20 dated January 06, 2020 had granted relaxation to the Parent Company of the aforesaid requirement, which had expired on December 31, 2019. In prior year, the Parent Company has requested SBP to allow exemption form related party exposure limit till December 31, 2021 and correspondence regarding this is in progress till the current period end. However, no intimation has so far been received from SBP in this regard.
- 1.5 During the year ended December 31, 2021, the Company has incurred loss for the year of Rs. 13.399 million (December 31, 2020: Rs. 57.676 million), resulting in accumulated losses of Rs. 361.931 million (December 31, 2020: Rs. 348.906 million) at the end of the year. Further, the net assets of the Company amounts to Rs. 6.535 million as at December 31, 2021 (December 31, 2020: Rs. 19.560 million). The Company has negative cash and cash equivalent of Rs. 134.026 million (December 31, 2020: Rs. 143.164 million) which comprise of running finance facility from SME Bank Limited and at the end of the year the Company's current liabilities exceed its current assets by Rs. 81.882 million (2020: Rs. 67.288 million).

These factors along with other factors may cast significant doubt on the Company's ability to continue as a going concern and the Company may not be able to realize its assets and discharge its liabilities in the normal course of business.

However, these financial statements are prepared by management using going concern assumption considering the factors mentioned below:

- The Parent Company has granted a short term running finance facility to the Company amounting to Rs. 150 million out of which Rs. 137.184 million has been utilized as at December 31, 2021 (2020: Rs. 144.791 million). The said facility can be extended to the extent of Rs. 300 million as per the standby agreement for finance facility. The Parent company will not call off the said amount till June 30, 2022 and the Parent company will facilitate, assist and support the Company in arrangement of finance from external sources as and when required by the Company.
- The management of the Company has prepared cash flow projections which reflect that based on financial support by the Parent company the Company will be able to continue its business on going concern basis in the foreseeable future.
- Concerted efforts are being made for the recovery of non-performing leases and loans and finances and in this respect during the year Rs. 51.468 million (2020: Rs. 20.714 million) has been recovered.
- Efforts are also being made by the management to reduce the overall operational cost of the Company.



For The Year Ended December 31, 2021

Based on the above mentioned financial measures and the concerted operational measures being taken by the Company, the management is confident that the Company would be able to survive in the foreseeable future and therefore, has prepared the financial statements on going concern basis.

1.6 With respect to privatization of the Parent Company, SME Bank Limited (Bank) and its Subsidiary, the Cabinet Committee on Privatization (CCOP) approved the new privatization program of the Bank on March 06, 2019 to divest the Government of Pakistan (GOP) equity stake in the Bank along with management control to a strategic investor as per the decision dated November 19, 2018 of the GOP, whereas the due process was started and various stakeholders participated including the prospective investors. However, due to lack of interest of prospective investors, Board of Privatization Commission in its meeting held on November 25, 2021 has recommended delisting of SME Bank Limited from list of privatizations. The Financial Adviser (FA) of Privatization Commission asserted that despite all efforts and iterative interactions with the pre-qualified bidders to date positive feedback from the pre- qualified bidders is not forthcoming and owing to the deteriorating financial position of Bank, the FA recommended to shelve the Transaction. Recommendation of the Board of Privatization was presented to the CCOP in its meeting held on December 31, 2021, where the CCOP decided to ascertain the way forward of the bank prior to delisting from list of privatization; and in this regard constituted a committee consisting of Deputy Governor SBP, Secretary Finance, Secretary Privatization Commission, Chairman SECP and Minister of Finance. The Committee has not yet met for any deliberation in this regard.

	Note	<b>2021</b> Ru	2020 pees
SUMMARY OF SIGNIFICANT TRANSACTIONS AND BALANCES			
Gross lease and loans and finances disbursements	2.1	17,704,000	27,000,000
Recoveries	2.2	83,255,855	79,532,814

- **2.1** This represents amount disbursed against new leases written during the year.
- **2.2** This represents recoveries from non-performing loans amounting to Rs. 51.468 million (2020: Rs. 20.714 million) and regular parties amounting to Rs. 31.787 million (2020: Rs. 58.818 million).

#### 3 BASIS OF PREPARATION

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#### 3.1 Statement of compliance

These financial statements have been prepared in accordance with accounting and reporting standards as applicable in Pakistan. Accounting and reporting standards comprise of such International Financial Reporting Standards (IFRSs) issued by the International Accounting Standards Board (IASB) as are notified under the Companies Act, 2017, the provisions of and directives issued under the Companies Act, 2017, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), and the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations). In case where requirements differ, the provision or directives issued under the Companies Act, 2017, NBFC Rules, 2003 and NBFC Regulations, 2008 shall prevail.

#### 3.2 Basis of measurement

These financial statements have been prepared under the historical cost convention, except that defined benefit liability, compensated absences and liabilities against asset subject to finance lease, which is carried at present value. These financial statements are prepared on accrual basis of accounting.

#### 3.3 Functional and presentation currency

These financial statements are presented in Pakistan Rupees, which is the Company's functional and presentation currency. The figures are rounded off to the nearest rupee.



For The Year Ended December 31, 2021

#### 3.4 Critical accounting estimates and judgments

The preparation of financial statements in conformity with accounting and reporting standards as applicable in Pakistan requires management to make judgments, estimates and associated assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. The judgments, estimates and associated assumptions are based on historical experiences, current trends and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the estimates.

Actual results may differ from these estimates. The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised, if the revision affects only that period, or in the period of the revision and future period if the revision affects both current and future periods.

The significant judgments made by the management in applying the accounting policies and the key sources of estimating uncertainty were the same as those applied to financial statements for the year ended December 31, 2020.

In particular, information about significant areas of estimation uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the financial statements are described in the following:

- Classification and provision of net investment in finance lease and loans and finances (notes 5.8, 5.9, 8 and 9);
- Impairment of non-financial assets (note 5.13);
- Determination and measurement of useful life and residual value of property and equipment, right of use asset and intangibles (note 5.2, 5.3, 5.6, 6 and 7);
- Provision for current and deferred taxation and recognition and measurement of deferred tax assets and liabilities (notes 5.16 and 29); and
- Staff retirement benefits (note 5.8 and 18) and Staff compensated absences (note 5.7 and 23).

## 4 APPLICATION OF NEW STANDARDS, AMENDMENTS AND INTERPRETATIONS TO PUBLISHED APPROVED ACCOUNTING AND REPORTING STANDARDS

## 4.1 New accounting standards, amendments and IFRS interpretations that are effective for the year ended December 31, 2021

The following standards, amendments and interpretations are effective for the year ended December 31, 2021. These standards, amendments and interpretations are either not relevant to the Company's operations or are not expected to have significant impact on the financial statements other than certain additional disclosures.

effective date (Annual periods beginning on or after)

Amendments to IFRS 16 'Leases' - Covid - 19 related rent concessions

June 01, 2020

Interest Rate Bench march Reform - Phase 2 (Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16)

January 1, 2021

Certain annual improvements have also been made to a number of IFRSs.



For The Year Ended December 31, 2021

#### 4.2 New accounting standards, amendments and interpretations that are not yet effective

The following standards, amendments and interpretations are only effective for accounting periods, beginning on or after the date mentioned against each of them. These standards, amendments and interpretations are either not relevant to the Company's operations or are not expected to have significant impact on the Company's financial statements other than certain additional disclosures.

effective date Standard or Interpretation (Annual periods beginning on or after)

Amendments to IFRS 3 'Business Combinations' - Reference to the conceptual framework

January 01, 2022

Amendments to IFRS 16 'Leases' - Extended practical relief regarding

Covid - 19 related rent concessions April 01, 2021

Amendments to IAS 1'Presentation of Financial Statements' - Classification of

liabilities as current or non-current January 01, 2023

Amendments to IAS 1'Presentation of Financial Statements' - Disclosure of Accounting Policies January 01, 2023

Amendments to IAS 8 'Accounting Policies, Changes in Accounting Estimates and Errors' -

Definition of Accounting Estimates January 01, 2023

Amendments to IAS 12 'Income Taxes' - Deferred Tax related to Assets and

Liabilities arising from a single transaction

January 01, 2023

Amendments to IAS 37 'Provisions, Contingent Liabilities and Contingent Assets' -

Onerous Contracts - Cost of fulfilling a contract January 01, 2022

The following new standards and interpretations have been issued by the International Accounting Standards Board (IASB), which have not been adopted locally by the Securities and Exchange Commission of Pakistan (SECP):

IFRS 1 First Time Adoption of International Financial Reporting Standards; and

IFRS 17 Insurance Contracts.

#### 4.3 Standards, amendments and interpretations to the published standards that are notified by the Securities and Exchange Commission of Pakistan (SECP)

Following new standard have been issued by the International Accounting Standards Board (IASB) which are notified by the SECP for the purpose of applicability in Pakistan.

Effective Date (Annual periods beginning on or after)

Financial Instruments - IFRS 9

June 30, 2022

The SECP has issued S.R.O. 800(I)/2021 and has extended the effective date for applicability of International Financial Reporting Standard - Financial Instruments (IFRS-9) in place of International Accounting Standard (IAS-39) (Financial Instruments: Recognition and Measurement) for Non-Banking Finance Companies from reporting period/year ending on or after June 30, 2022.



For The Year Ended December 31, 2021

An extensive assessment is required to be made, because the actual impact of adopting IFRS 9 on or after June 30, 2022 may results in changes as:

- IFRS 9 requires the Company to revise its accounting processes and internal controls and these changes are not yet complete including consequential changes to its governance framework;
- The company is refining and finalizing its models for ECL calculations mainly for finance lease receivables and finances loans; and

IFRS 9 requires the Company to revise its accounting processes and internal controls and these changes are not yet complete;

- The company is refining and finalizing its models for ECL calculations mainly for finance lease receivables and finances loans; and
- The new accounting policies, assumptions, judgements and estimation techniques employed are subject to change until the Company finalizes its financial statements for the year ending December 31, 2022.

IFRS 9 contains requirements in the following areas:

- Classification and Measurement: Financial assets are classified by reference to the business model within which they are held and their contractual cash flow characteristics of IFRS 9 introduces a 'fair value through other comprehensive income' category for certain debt instruments.
- Impairment: IFRS 9 introduces an 'expected credit loss' model for the measurement of the impairment of financial assets, so it is no longer necessary for a credit event to have occurred before a credit loss is recognized.

The Board of Directors anticipate that classification and measurement of debt instruments will be driven by the entity's business model for managing the financial asset and contractual cash flows of financial assets.

A debt instrument is measured at amortized cost if the objective of the business model to hold the financial assets for the collection of contractual cash flows and the contractual cash flows under the instrument solely represent the payments of principal and interest (SPPI). A debt instrument is measured at fair value through other comprehensive income if the objective of the business model is to hold financial statements both to collect contractual cash flows from SPPI and to sell. All other debt instruments must be recognized at fair value through profit or loss. The Board of Directors anticipate that majority of financial assets and liabilities would be classified at amortized cost.

The application of the expected credit loss model of IFRS 9 may result in recognition of credit losses for the respective financial assets and finance lease receivables and may increase the amount of loss allowance for these items. The Board of Directors anticipate transition impact analysis as financial assets and finance lease receivables under IFRS 9 indicate that the expected credit loss as per IFRS 9 might be more than the cumulative loss allowance as per the current regulatory requirements for impairment as at December 31, 2021. However, the transaction impact will be reported in the subsequent reporting period.

#### 5 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied in preparation of these financial statements, unless otherwise stated.

#### 5.1 Cash and cash equivalents

Cash and cash equivalents comprise of cash in hand and balances in current and savings bank accounts. Short term running finance that are repayable on demand and form an integral part of the Company's cash management, are included as a component of cash and cash equivalents for the purpose of the statement of cash flows.



For The Year Ended December 31, 2021

#### 5.2 Property and equipment

These are stated at cost less accumulated depreciation and impairment losses, if any. Depreciation is charged to statement of profit or loss by using the straight line method at the rates specified in note 6 after taking into account residual value, if any. Depreciation on additions is charged from the month the assets are put to use while no depreciation is charged in the month in which the assets are disposed off. The residual values, useful lives and depreciation methods are reviewed and adjusted, if appropriate, at the end of the each reporting period..

Subsequent costs are included in the assets' carrying amounts or recognized as a separate asset, as appropriate, only when it is probable that future benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other subsequent costs including repairs and maintenance are charged to the statement of profit or loss as and when incurred.

Gains or losses on sale of assets are charged to the statement of profit or loss in the period in which they arise.

#### 5.3 Right-of-use assets

The Company recognizes right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities.

The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Unless the Company is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognised right-of-use assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term. Right-of-use assets are subject to impairment.

#### 5.4 Lease liabilities

At the commencement date of the lease, the Company recognizes lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees.

In calculating the present value of lease payments, the Company uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

#### 5.5 Short-term leases and leases of low-value assets

The Company applies the short-term lease recognition exemption to its short-term leases of machinery and equipment (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to leases that are considered of low value. Lease payments on short-term leases and leases of low-value assets are recognised as expense on a straight-line basis over the lease term.

#### 5.6 Intangible

These are stated at cost less accumulated amortization and impairment losses, if any. Amortization is charged using the straight line method over its estimated useful life at the rate specified in note 8 after taking into account residual value, if any. The residual values, useful lives and amortization methods are reviewed and adjusted, if appropriate at each reporting date. Subsequent costs are included in the assets' carrying amounts only when it is probable that future benefits associated with the item will flow to the Company and the cost of the item can be measured reliably.



For The Year Ended December 31, 2021

Amortization on additions is charged from the month the assets are put to use while no amortization is charged in the month in which the assets are disposed off.

Gain and losses on disposal of such assets, if any, are included in the statement of profit or loss.

#### 5.7 Staff retirement benefits

#### **Defined contribution plan**

The Company operates an approved defined contributory provident fund for all its permanent employees. Monthly contributions are made to the fund equally by the Company and the employees at the rate of 8 % of basic salary. The contributions are recognized as employee benefit expense when they become due.

Staff retirement benefits are payable to employees on completion of the prescribed qualifying period of service under the scheme.

#### **Employees' compensated absences**

The Company accounts for its liability towards accumulating compensated absences, when the employees render service that increase their entitlement to future compensated absences.

#### **Defined benefit plan**

The Company operates an unapproved and unfunded gratuity scheme covering all of its permanent employees who have completed the qualifying period under the scheme. The scheme is administered by the trustees and contributions therein are made in accordance with the actuarial recommendations.

The valuation in this regard is carried out at each year end, using the Projected Unit Credit Method for the valuation of the scheme. Remeasurement of the defined benefit liability, which comprises of actuarial gains and losses are recognized immediately in other comprehensive income based on actuarial gains and losses.

The Company determines the net interest expense on the net defined benefit liability for the year by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual year to the net defined benefit liability, taking into account and change in the net defined benefit liability during the year as a result of contribution and benefit payments. Net interest expense and other expense related to defined benefit plans are recognized in statement of profit or loss.

#### 5.8 Net investment in finance lease

Leases where the Company transfers substantially all the risks and rewards incidental to ownership of the leased assets to the lessees, are classified as finance leases.

The leased asset is derecognized and the present value of the lease receivable is recognized on the statement of financial position date. The difference between the gross lease receivables and the present value of the lease receivables is recognized as unearned finance income. A receivable is recognized at an amount equal to the present value of the minimum lease payments under the lease agreements, including guaranteed residual value, if any.

Each lease payment received is applied against the gross investment in the finance lease receivable to reduce both the principal and the unearned finance income. The finance income is recognized in the statement of profit or loss on a basis account that reflects a constant periodic rate of return on the net investment in the finance lease.

Initial direct costs incurred by the Company in negotiating and arranging finance leases are added to finance lease receivables and are recognized as an expense in the statement of profit or loss over the lease term on the same basis as the finance lease income.



For The Year Ended December 31, 2021

#### 5.9 Provision for potential lease losses and doubtful loans and receivables

Specific provision for potential lease losses and doubtful loans and receivables are made based in the appraisal of each lease or loan on the basis of the requirements of the NBFC Regulations.

#### 5.10 Financial assets and liabilities

All the financial assets and financial liabilities are recognized at the time when the Company becomes a party to the contractual provisions of the instrument and derecognized when the Company losses control of contractual rights that comprises the financial assets and in the case of financial liabilities when the obligation specified in the contract is discharged, cancelled or expired. Any gain or loss on derecognition of financial assets and financial liabilities is taken to statement of profit or loss directly.

Financial assets carried at the reporting date includes cash and bank balances, long term finances and loans, net investment in finance leases, deposits and other receivables.

Financial liabilities carried at the reporting date includes short term borrowing, long term finances, liabilities against assets subject to finance lease, accrued, and trade and other payables.

#### 5.11 Investments

All investments are initially recognized at cost, being the fair value of the consideration given and include transaction costs except for held for trading investments in which case transaction costs are charged to the statement of profit or loss. All purchase and sale of investments that require delivery within the required time frame established by regulations or market convention are accounted for at the trade date. Trade date is the date when the Company commits to purchase or sell the investments. These are recognized and classified as follows:

#### Investment at fair value through profit or loss (held for trading)

At the time of acquisition, quoted investments which are acquired principally for the purpose of generating profit from short term fluctuations in price or are part of portfolio for which there is a recent actual pattern of short term profit taking are classified as held for trading.

Subsequent to initial recognition these are premeasured at fair value by reference to quoted market prices with the resulting gain or loss being included in net profit or loss for the period in which it arises.

#### Available-for-sale

These are stated at fair value, with any resultant gain or loss being recognized directly in equity. Gains or losses on revaluation of available-for-sale investments are recognized directly in equity until the investments are sold or other wise disposed off, or until the investments are determined to be impaired, at which time cumulative gain or loss previously reported in the equity is included in current year's statement of profit or loss.

All investments classified as available-for-sale are initially recognized at cost inclusive of transaction costs and subsequently quoted investments are marked to market using the last quoted rate at the close of the financial year.

#### **Held to maturity**

At the time of acquisition, investments with fixed maturity, where management has both the intent and the ability to hold to maturity, are classified as held to maturity.

Subsequently, these are measured at amortized cost less provision for impairment in value, if any amortised cost is calculated by taking into account any discount or premium on acquisition by using the effective yield method.

The difference between the redemption value and the purchase price of the held to maturity investments is amortized and taken to the statement of profit or loss over the term of the investment.



For The Year Ended December 31, 2021

These are reviewed for impairment at year end and any losses arising from impairment in values are charged to the statement of profit or loss.

#### 5.12 Loans and receivables

These are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. These are initially recognized at fair value plus any related transaction costs directly attributable to the acquisition. Subsequent to initial recognition, they are carried at amortized cost.

#### 5.13 Impairment of non-financial assets

The carrying amounts of the Company's assets are reviewed at each reporting date to determine whether there is any indication of impairment. If such an indication exists, the recoverable amount of such asset is estimated. An impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount. Impairment losses are recognized in the statement of profit or loss.

#### 5.14 Derivative financial instruments

Derivative financial instruments are initially recognized at fair value on the date on which the derivative contract is entered into and are subsequently premeasured at fair value. All derivative financial instruments are carried as assets when fair value is positive and liabilities when fair value is negative. Any change in the fair value is recognized in the statement of profit or loss.

#### 5.15 Offsetting of financial assets and financial liabilities

Financial assets and financial liabilities are only offset and the net amount reported in the statement of financial position when there is a legally enforceable right to set off the recognized amount and the Company intends to either settle on a net basis, or to realize the asset and settle the liability simultaneously.

#### 5.16 Taxation

Taxation charge in the statement of profit or loss comprises of current and deferred tax.

#### Current

Provisions for current taxation is based on taxability of certain income streams of the Company under presumptive / final tax regime and minimum tax under section 113 of the Income Tax Ordinance, 2001, wherever applicable, at the applicable tax rates and remaining income streams chargeable at current rate of taxation under the normal tax regime after taking into account tax credits and tax rebates available, if any.

#### Deferred

Deferred tax is provided using the liability method, providing for temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the reporting date.

Deferred tax is recognized only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

#### 5.17 Contingent liabilities

A contingent liability is disclosed when the Company has a possible obligation as a result of past events, whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Company; or the Company has a present legal or constructive obligation that arise from past events but it is not probable that an outflow of resources embodying benefits will be required to settle the obligation, or the amount of the obligation cannot be measured with sufficient reliability.



For The Year Ended December 31, 2021

#### 5.18 Provisions

A provision is recognized in the statement of financial position when the Company has legal or constructive obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provision are reviewed at each reporting date and are adjusted to reflect the current best estimate.

#### 5.19 Long term finances

Long term finances are initially recognized at cost being the fair value of the consideration received together with the associated transaction cost.

Subsequently, these are carried at amortized cost using effective interest method. Transaction cost relating to the long term finance is being amortized over the period of agreement using the effective interest rate method.

#### 5.20 Revenue recognition

- The Company follows the finance lease method in accounting for the recognition of lease income. Under this method, the unearned lease income i.e. the excess of gross lease rentals and the estimated residual value over the cost of the leased assets is deferred and taken to income over the term of the lease contract, so as to produce a systematic return on the net investment in finance lease. Unrealized lease income is held in suspense account, where necessary, in accordance with the requirements of the NBFC Regulations.
- Front-end fees and documentation charges are taken to income when realized.
- Income on investments is accounted for on accrual basis.
- Dividend income is recognized when the right to receive the dividend is established.
- Income on loans and finances is accounted for on accrual basis using effective interest method.
- Unrealized lease income and unrealized income on loans and finances is held in suspense account, where necessary, in accordance with requirements of the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (NBFC Regulations).
- Profit on bank deposit and short term placements is accrued on a time proportion basis.
- Gain or loss arising on sale of investments are taken to income in the period in which they arise.
- Other income is recognized on receipt basis.

#### 5.21 Earnings / (loss) per share

The Company presents basic and diluted earnings / (loss) per share (EPS) for its shareholders. Basic EPS is calculated by dividing the profit or loss attributable to ordinary share holders of the Company by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effect of all dilutive potential ordinary shares, if any.

#### 5.22 Dividend distribution and transfer between reserves

Dividend distribution (including stock dividend) to the Company's shareholders and transfer between reserves, except appropriations which are required under law, are recognized in the financial statements in the period in which such dividends are declared or such transfers between reserves are made.



For The Year Ended December 31, 2021

#### 5.23 Capital and revenue reserves

#### **Share premium**

The share premium was recorded in the year 2006 on issue of shares in accordance with requirements of the Companies Ordinance, 1984 the repealed Ordinance. This premium is available for restrictive use as per section 81 of the Companies Act 2017.

#### **Statutory reserves**

In accordance with the requirements of the NBFC Regulations, an amount of not less than 20% of after tax profits shall be transferred to statutory reserve till such time when the reserve equals the amount of paid-up capital, and thereafter a sum of not less than 5 percent shall be transferred. Consequently, during the current year the Company has transferred an amount of Rs. nil due to loss (2020: Rs. nil) to its statutory reserve.

#### Reserve against future losses

This reserve represents amounts set aside in view of the risks associated with the economic cyclical nature of the business and is recognized as an appropriation of retained earnings. Any credits resulting from reduction of such amounts result in an increase in unappropriated profit and are not included in the determination of profit or loss for the period. The amount to be set aside against future losses is determined at the rate of 0.5 % of the outstanding balance of the regular portfolio of leases and loans and receivables at each reporting date. This was applicable when the Company was deposit taking NBFC till year 2008, however, subsequently when the status of the Company changed from deposit taking NBFC to non-deposit taking NBFC, this policy is no more applicable. Therefore, no such reserve has been created by the Company for the year ended December 31, 2021.

#### 5.24 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting structure. Management monitors operating results of its business units separately for the purpose of making decisions regarding resources allocation and performance assessment. Segment results, assets and liabilities include item directly attributable to segment as well as those that can be allocated on a reasonable basis.

#### 5.25 Deposits and prepayments

These are initially recognised at cost being the fair value of the consideration paid. Subsequently, these are stated at cost less impairment losses, if any which equals to the fair value of the consideration to be received in future.

#### 5.26 Accrued and other payables

Accrued expenses and other payables are carried at cost which equals to the fair value of the consideration to be paid in future for goods or services received.

#### 5.27 Expenses

Operating expenses are recognised in the statement of profit or loss upon utilisation of the service or at the date of their origin.

#### 5.28 Other receivables

Other receivables are stated at cost less impairment losses, if any which equals to the fair value of the consideration to be received in future.

#### 5.29 Finance cost

Finance cost on short term borrowings and lease liabilities is recognised in statement of profit or loss as and when accrued. It also includes transaction charges incurred on bank accounts.



For The Year Ended December 31, 2021

6 PROPERTY AND EQUIPMENT									NOOR N	
		COST			ACCUI	ACCUMULATED DEPRECIATION	CIATION		VALUE	
	As at 1 January 2021	Additions/ transfer	Disposal	As at Dec 31, 2021	As at January 1, 2021	For the year	On disposal	As at Dec 31, 2021	Asat Dec 31, 2021	Depreciation rate per annum
l					(Rupees)					%
Furniture and fixtures	1,603,678	25,000	1	1,628,678	1,487,120	104,198	'	1,591,318	37,359	20
Office equipment	1,545,213	47,513	•	1,592,726	1,151,121	120,345	•	1,271,466	321,261	15
<b>Building improvements</b>	750,933	•	•	750,933	750,933	•	•	750,933	'	33.33
Office premises	9,514,190	•	•	9,514,190	6,165,536	475,709	•	6,641,245	2,872,946	ιΩ
Computers	1,525,527	•	•	1,525,527	1,481,021	22,270	•	1,503,291	22,236	33.33
Motor vehicles	4,547,150	006'06	(160,495)	4,477,555	4,547,150	4,545	(160,495)	4,391,200	86,355	70
	19,486,691	163,413	(160,495)	19,489,609	15,582,881	727,067	(160,495)	16,149,453	3,340,157	
		COST			ACCUI	ACCUMULATED DEPRECIATION	CIATION		BOOK VALUE	
I	As at 1 January 2020	Additions/ transfer	Disposal	As at Dec 31, 2020	As at January 1, 2020	For the year	On disposal	As at Dec 31, 2020	Asat Dec 31, 2020	Depreciation rate per
I					(Rupees)					<b>%</b>
Furniture and fixtures	1,596,878	6,800	•	1,603,678	1,356,646	130,474	1	1,487,120	116,557	20
Office equipment	1,451,913	110,800	(17,500)	1,545,213	1,045,250	123,371	(17,500)	1,151,121	394,093	15
<b>Building improvements</b>	750,933	1	•	750,933	750,933	'	1	750,933	'	33.33
Office premises	9,514,190	1	'	9,514,190	5,689,826	475,710	•	6,165,536	3,348,655	5
Computers	1,497,527	28,000	•	1,525,527	1,458,462	22,559	1	1,481,021	44,506	33.33
Motor Vehicles	4,547,150	•	'	4,547,150	4,547,150	•	1	4,547,150	'	20
	19,358,591	145,600	(17,500)	19,486,691	14,848,267	752,114	(17,500)	15,582,881	3,903,811	



For The Year Ended December 31, 2021

#### 7 RIGHT-OF-USE ASSET

		COS	Т		ACCUMULATED DEPRECIATION					BOOK VALUE
2021	As at January 1, 2021	Adjustment on transition to IFRS 16	Additions/ transfer	Disposal	As at 31 December 2021	As at January 1, 2021	For the year	On disposal	As at Dec 31, 2021	As at Dec 31, 2021
					( R u p	e e s )				
Office premises	12,950,191	-	-	-	12,950,191	5,180,082	2,590,044	-	7,770,120	5 5,180,065
Motor vehicles	-	-	1,795,000	-	1,795,000	-	277,777	-	277,777	7 1,517,223
	12,950,191	-	1,795,000	-	14,745,191	5,180,082	2,867,821	-	8,047,903	3 6,697,288

		COST	•		ACCUMULATED DEPRECIATION					BOOK VALUE
2020	As at January 1, 2020	Adjustment on transition to IFRS 16	Additions/ transfer	Disposal	As at 31 December 2020	As at January 1, 2020	For the year	On disposal	As at Dec 31, 2020	As at Dec 31, 2020
					( R u p	e e s )				
Office premises	12,950,191	-	-	-	12,950,191	2,590,044	2,590,038	-	5,180,082	7,770,109
Motor Vehicles	1,782,700	-	-	1,782,700	-	89,135	237,693	(326,828)	-	-
	14,732,891	-	-	1,782,700	12,950,191	2,679,179	2,827,731	(326,828)	5,180,082	7,770,109

### 7.1 Particulars of Disposal of Right of used assets

	Original Cost	Accumulated Depreciation	Written Down Value ( R u p e e s )	Sales Proceeds	Profit / (Loss) on Disposal	Mode of Disposal	Particulars of Buyer	Relationship
Motor Vehicle Suzuki Cultus	1,782,700	326,828	1,455,872	1,760,000	304,128	Insurance claim		Third party
	1,782,700	326,828	1,455,872	1,760,000	304,128		Company	

	Note	2021	2020
NET INVESTMENT IN FINANCE LEASES			
Net investment in finance leases	8.1	275,342,507	323,368,379
Less: Current maturity	14	(98,019,136)	(136,216,126)
		177,323,371	187,152,253



For The Year Ended December 31, 2021

#### 9.1 Net investment in finance leases

		De	cember 31, 2021		D	ecember 31, 202	0
		Total	Later than one year and less than five years	Not later than one year	Total	Later than one year and less than five years	Not later than one year
				(Kı	ıpees)		
Minimum lease payments	8.3	286,239,684	227,716,296	58,523,388	332,473,338	252,615,664	79,857,674
Add: Residual Value of leased assets	8.4	174,748,031	130,202,795	44,545,236	201,186,275	144,177,595	57,008,680
Gross Investment in leases		460,987,715	357,919,091	103,068,624	533,659,613	396,793,259	136,866,354
Less: Unearned lease Income		(8,728,447)	(3,678,959)	(5,049,488)	(12,813,448)	(12,163,220)	(650,228)
Less: Markup held in Suspense Account		(44,530,019)	(44,530,019)	-	(48,664,406)	(48,664,406)	-
		(53,258,466)	(48,208,978)	(5,049,488)	(61,477,854)	(60,827,626)	(650,228)
		407,729,249	309,710,113	98,019,136	472,181,759	335,965,633	136,216,126
Less: Provision for potential lease losses	8.6	(132,386,742)	(132,386,742)	-	(148,813,380)	(148,813,380)	-
Net Investment in Finance leases		275,342,507	177,323,371	98,019,136	323,368,379	187,152,253	136,216,126

- **8.2** The internal rate of return (IRR) on lease contract receivable ranges from 9.5% to 25% per annum (2020: 9.5% to 25% per annum).
- **8.3** This include amount receivable in respect of non performing leases of Rs. 190.664 million (2020: Rs. 199.204 million) which have not been fully provided due to forced sales value benefit amounting to Rs. 85.188 million (2020: Rs. 87.345 million).
- **8.4** These represent interest free security deposits received against lease contracts and are refundable / adjustable at the expiry / termination of the respective leases. The amount is net of security deposit held against non-performing leases amounting to Rs. 143.907 million (2020: Rs. 144.988 million).
- **8.5** Lease rentals received during the year aggregate to Rs. 51.866 million (2020: Rs. 79.533 million). Lease disbursed during the year amounts to Rs. 11.004 million (2020: Rs. 27 million).



For The Year Ended December 31, 2021

Recovered during the year  Net provision  Balance at the end of the year  (18,465,296)  (16,426,638)  132,386,742	136,351,813 29,052,904 (16,591,337)
Provision for the year  Recovered during the year  Net provision  Balance at the end of the year  2,038,658 (18,465,296) (16,426,638) 132,386,742	29,052,904 (16,591,337)
Recovered during the year  Net provision  (18,465,296)  (16,426,638)	(16,591,337)
provision (16,426,638) ance at the end of the year 132,386,742	
Balance at the end of the year 132,386,742	12 461 567
	12,461,567
ERM FINANCES AND LOANS - SECURED	148,813,380
onsidered good 9.1 <b>12,489,003</b>	20,351,243
sidered doubtful 48,069,911	51,818,056
9.3 <b>60,558,914</b>	72,169,299
ovision for doubtful finances and loans - net 9.2 (7,440,473)	(11,088,650)
53,118,441	61,080,649
: Current maturity	
omers 14 <b>(9,204,400)</b>	
43,914,041	(13,695,087)

**9.1** These represent loans to customers for a period of three to five years on mark-up basis and are secured by way of hypothecation of stock and immovable property. The rate of mark-up ranges from 15% to 24.50% (2020: 11.35% to 17.33%) per annum.

		Note	<b>2021</b> Rup	2020 pees
9.2	Provision for doubtful finances and loans - net			
	Balance at the beginning of the year Provision for the year Recovered during the year Net provision Balance at the end of the year		11,088,648 - (3,648,177) (3,648,177) 7,440,471	9,494,030 5,718,015 (4,123,397) 1,594,618 11,088,648

**9.3** This includes non performing loans of Rs. 48.70 million (2020: Rs. 59.140 million) which have not been fully provided due to FSV benefits amount to Rs. 63.184 million (2020: 63.832 million).



For The Year Ended December 31, 2021

		Note	<b>2021</b> Ru	2020 pees
10	LONG-TERM LOANS TO EMPLOYEES - SECURED			
	Considered good Car loans Less: Current maturity  10.1 Movement in loan to employees	10.1&10.2 14	572,801 (228,880) 343,921	494,201 (171,005) 323,196
	Balance at the beginning of the year Disbursements Repayments Balance at the end of the year		494,201 447,252 (368,652) 572,801	1,093,911 49,500 (649,210) 494,201

10.2 These represent car loans given to employees. These loans are recovered through deduction from salaries over varying periods up to a maximum period of 20 years. These loans are granted to the employees in accordance with their terms of employment. Car loans are secured by the title of car in the Company's name. These loans carry mark-up at 5% to 7% (2020: 5% to 7%) per annum.

		Note	<b>2021</b> Ru <sub>l</sub>	2020 pees
11	LONG-TERM DEPOSITS AND PREPAYMENTS			
	Other deposits Prepayments Less: Current maturity Non-current prepayments	11.1 13	787,222 - - - - - 787,222	787,222 864,004 (780,668) 83,336 870,558
	11.1 Other deposits			
	Rent Central Depository Company Miscellaneous BRR Security Vault		711,000 50,000 14,422 11,800 787,222	711,000 50,000 14,422 11,800 787,222
12	ADVANCES			
	Considered good - unsecured Employees Legal advisors Others Advance against lease vehicle SBP deposit	12.1 12.2	466,858 2,175,980 122,119 - 15,000 2,779,957	1,678,710 2,289,853 137,426 886,036 15,000 5,007,025



For The Year Ended December 31, 2021

- **12.1** These represents interest free advances given to employees against salaries. These are recovered through monthly deductions from salaries over a period of one year from the date of disbursement.
- **12.2** These represents advance payments made to the legal advisors of the Company for handling the cases on behalf of the Company.

		Note	<b>2021</b> Ru	2020 upees
13	PREPAYMENTS AND OTHER RECEIVABLES			
	Prepayments Other receivable Accrued interest on long term finances and loans		622,659 65,000 61,734 749,393	780,668 65,000 651,270 1,496,938
14	CURRENT MATURITY OF NON CURRENT ASSETS			
	Current maturity of :			
	Net investment in finance leases Long term finances and loans Long term loans to employees	8 9 10	98,019,136 9,204,400 228,880 107,452,416	136,216,126 13,695,087 171,005 150,082,218
15	CASH AND BANK BALANCES			
	Balances with banks in: - Current accounts - Saving accounts Cash in hand	15.1	3,091,452 - 66,412 3,157,864	1,466,000 93,895 66,412 1,626,307

**<sup>15.1</sup>** These carry profit rate of nil (2020: 5.5% to 11.25% per annum).

#### 16 ISSUED, SUBSCRIBED AND PAID-UP SHARE CAPITAL

	2021 (Number o	2020 of shares)		<b>2021</b> Rเ	2020 ipees
1	0,100,000	10,100,000	Ordinary shares of Rs. 10 each issued as fully paid in cash	101,000,000	101,000,000
1	9,900,000	19,900,000	Ordinary shares of Rs. 10 each issued as fully paid for consideration other than cash	199,000,000	199,000,000
	2,000,000	2,000,000	Ordinary shares of Rs 10 each issued as fully paid bonus shares	20,000,000	20,000,000
3	2,000,000	32,000,000		320,000,000	320,000,000



For The Year Ended December 31, 2021

16.1 SME Bank Limited (the Bank) is a public limited company incorporated in Pakistan on October 30, 2001 under the Companies Ordinance, 1984 having its registered office at 56-F, Nazim-ud-Din Road, F-6/1, Blue Area Islamabad. The Bank obtained its business commencement certificate on April 16, 2005 which became effective from the date of its issue. The Bank is a Scheduled Commercial Bank engaged in the business of banking with primary objective to support and develop Small and Medium Enterprise (SME) sector in Pakistan by providing necessary financial assistance and business support services on sustainable basis. At December 31, 2021, the Parent company and its nominees hold 73.14% (2020: 73.14%) ordinary shares of the Company.

#### 17 LIABILITIES AGAINST FINANCE LEASE ASSETS

2021		2020		
Minimum Finance lease charges not payment due yet	Present value of minimum lease payments	Minimum lease payment	Finance charges not due yet	Present value of minimum lease payments
(Rupees)		(Rupees	)	
4,535,365 941,029	3,594,336	4,200,835	1,287,067	2,913,768
4,376,388 355,504	4,020,884	8,392,048	1,177,738	7,214,310
8,911,753 1,296,533	7,615,220	12,592,883	2,464,805	10,128,078

Payable not later than one year Payable later than one year but not later than five years Total

### 18 DEFINED BENEFIT OBLIGATIONS

The Company operates an unapproved and unfunded gratuity scheme for all of its permanent employees. Number of employees covered under the scheme are 23 (2020: 27).

#### **Principal actuarial assumptions**

The latest actuarial valuation of the gratuity scheme was carried out on December 31, 2021 by Nauman Associates using the Projected Unit Credit Method. The following significant assumptions were used for valuation of the scheme:

			2021	2020
	tion discount rate ted long term rate of increase in salary level		9.75% 11.75%	11.25% 11.25%
		Note	<b>2021</b> Ru	2020 pees
18.1	Liability in statement of financial position			
	Present value of defined benefit obligation	18.2	9,764,513	9,164,855
18.2	Movement in liability during the year			
	Balance at the beginning of the year Charged to statement of profit or loss account Remeasurements chargeable in other comprehensive income	27.1 e	9,164,855 1,761,032	7,623,230 1,722,387
	Benefits paid during the year Balance at the end of the year	18.5	(374,227) (787,147) 9,764,513	(128,862) (51,900) 9,164,855



For The Year Ended December 31, 2021

	Note	<b>2021</b> Rւ	2020 upees
18.3	Reconciliation of the present value of defined benefit obligations		
	Present value of obligations at beginning of the year Current service cost Interest cost Benefits paid during the year Remeasurements gain chargeable in other comprehensive income	9,164,855 905,832 855,200 (787,147)	7,623,230 867,693 854,694 (51,900)
18.4	Present value of obligations at the end of the year	9,764,513	9,164,855
18.4	Charged to statement of profit or loss account  Current services cost Interest cost	905,832 855,200 1,761,032	867,693 854,694 1,722,387
18.5	Remeasurements gain chargeable in other comprehensive income		
	Actuarial losses/(gains) on obligation Experience adjustment Total re-measurements recognized in other comprehensive income	24,973 (399,200) (374,227)	(19,855) (109,007) (128,862)

**18.6** Based on the actuarial advice, the Company intends to charge an amount of approximately Rs. 1.917 million in respect of contribution to gratuity fund in the financial statements for the year ending December 31, 2022.

#### 18.7 Sensitivity analysis

Sensitivity analysis has been performed by varying one assumption keeping all other assumptions constant and calculating the impact on the present value of the defined benefit obligations under the employee benefit schemes. The increase / (decrease) in the present value of defined benefit obligations as a result of change in each assumption is summarized below:

Discount rate effect	Rupees	Rate effect
Original liability 1% increase 1% decrease	9,764,513 10,740,964 8,788,062	9.75% 10.75% 8.75%
Salary increase rate effect		
Original liability 1% increase 1% decrease	9,764,513 10,740,964 8,788,062	11.75% 12.75% 10.75%



For The Year Ended December 31, 2021

The sensitivity analysis prepared presented above may not be representative of the actual change in the defined benefit obligation as it is unlikely that the change in assumptions would occur in isolation of one another as some of the assumptions may be correlated.

	18.8	Maturity profile		2021	2020
		The weighted average duration of the obligation (in years)		10	10
19	TRADE	AND OTHER PAYABLES		<b>2021</b> Ru	2020 upees
	Payable	e on termination/maturity of leases		325,788	2,132,445
	Provide	nce payable ent fund payable		1,619,667	1,829,706
	Others	d expenses		426,111 310,467	798,429 255,933
	Sales ta	ıx payable		54,063 2,736,096	23,529 5,040,042
20	MARK-	UP ACCRUED ON BORROWINGS			
		t accrued on: erm borrowings	20.1	4,209,212	4,211,211
	20.1	This amount represents accrued interest payable to the Parent G	Company.		
21	SHORT	TERM BORROWINGS - SECURED			
	Short to	erm borrowings	21.1	137,183,616	144,790,638

The Company has a running finance facility available from the Parent Company amounting to Rs.150 million (2020: Rs.150 million) at mark-up rates ranging between 11.35% to 11.65% (2020: 11.35% to 17.33%) per annum. Above arrangements are secured by way of hypothecation of the Company's specific leased assets and related receivables of the Company.

#### 22 CURRENT MATURITY OF NON-CURRENT LIABILITIES

Long term deposits	8.1	44,545,236	57,008,680
Long term finance	22.1	373,233	373,233
		44,918,469	57,381,913

22.1 This represents balance due against financing facilities amounting to Rs. 0.373 million (2020: Rs. 0.373 million) from National Energy Conservation Centre (Enercon). The facilities from Enercon were obtained under an agreement whereby they agreed to provide funds to the Company for granting lease / finance facility to its customers at a preferential mark-up rate for procuring and using energy efficient equipments. The facility requires sharing of profit @ 5% of the financing amount on quarterly basis. However, this facility is no more active.



For The Year Ended December 31, 2021

23

		Note	<b>2021</b> Ru	2020 ipees
3	PROVISION FOR COMPENSATED ABSENCES			
	Changes in present value of defined benefit obligations			
	Present value of defined benefit obligations- Opening		2,959,558	2,500,565
	Current service cost		1,005,186	1,266,197
	Interest cost on defined benefit obligation		225,250	221,384
	Benefits paid		(1,298,608)	(1,065,418)
	Remeasurement			
	- Actuarial losses/(gains) from changes in assumptions		7,213	(5,872)
	- Experience adjustments		146,812	42,702
	Present value of defined benefit obligations- Closing		3,045,411	2,959,558
	Expenses to be charged to statement of profit or loss account			
	Current service cost		1,005,186	1,266,197
	Experience adjustments		146,812	42,702
	Actuarial gains from changes in financial assumptions		7,213	(5,872)
	Interest cost on defined benefit obligation		225,250	221,384
	Expense chargeable to statement of profit or loss account	27.1	1,384,461	1,524,411
	Changes in net liability			
	Statement of financial position liability- Opening		2,959,558	2,500,565
	Expenses chargeable to statement of profit or loss account		1,384,461	1,524,411
	Benefits paid		(1,298,608)	(1,065,418)
	Statement of financial position liability- Closing		3,045,411	2,959,558

#### 24 CONTINGENCIES AND COMMITMENTS

#### 24.1 Contingencies

A suit has been filed against the Company impleaded it for declaration, injunction and damages amounting to Rs. 3.5 million in the Honurable High Court of Sindh. The evidence of the parties has been completed before the commissioner and the case is at the stage of final arguments.

#### 24.2 Commitments

There are no commitments at reporting date. (2020: Nil).

		Note	<b>2021</b> Ru <sub>l</sub>	2020 pees
25	INCOME FROM OPERATIONS			
	Income from finance leases		10,646,338	17,776,964
	Income on finances and loans		10,656,993	3,806,333
			21,303,331	21,583,297



For The Year Ended December 31, 2021

		Note	<b>2021</b> Ru	2020 pees
26	OTHER INCOME			
	Income from financial assets			
	Mark-up on loan to employees		47,277	59,299
	Profit on bank account/return on investment		-	6,998
	Income from non-financial assets			
	Gain on disposal of fixed assets		38,000	310,128
	Other income/(loss)		5,000	(4,816)
			90,277	371,609
27	ADMINISTRATIVE AND GENERAL			
	Salaries, allowances and other benefits	27.1	29,049,407	30,075,743
	Depreciation	6 & 7	3,594,888	3,579,845
	Legal and professional	007	3,628,273	2,977,654
	Insurance		995,119	1,182,235
	Travelling, conveyance and entertainment		968,518	958,947
	Electricity, gas and water		1,042,373	887,010
	Telephone and postage		786,820	759,466
	Miscellaneous		683,486	599,259
	Auditors' remuneration	27.6	430,400	622,000
	Directors' fee	27.4	545,000	515,000
	Printing and stationery		615,828	471,352
	Repairs and maintenance		557,988	441,005
	Rent, rates and taxes		445,712	257,372
	Vehicle running		284,129	218,273
	Advertising		411,776	97,363
	Books and periodicals		39,885	36,165
	Training and development		10,500	3,000
			44,090,102	43,681,689
	27.1 Salaries allowance and other benefits include:			
	Staff gratuity fund	18.4	1,761,032	1,722,387
	Staff provident fund		750,155	775,716
	Compensated absences	23	1,384,461	1,524,411
			3,895,648	4,022,514



For The Year Ended December 31, 2021

## 27.2 Remuneration of Chief Executive Officer and Executives

The aggregate amount charged in the financial statements, including all benefits, to the Chief Executive Officer and Executives of the Company are as follows:

	2021			2020
	Chief Executive	Executives	Chief Executive	Executives
		(I	Rupees)	
Managerial remuneration	797,000	2,275,580	1,576,625	2,981,253
Housing and utilities	398,500	1,137,790	500,813	1,490,629
Provident fund	63,760	24,000	26,709	72,000
Medical and other perquisites	1,702,815	588,191	463,343	628,017
Leave encashment	52,400	286,417	-	192,500
	3,014,475	4,311,978	2,567,490	5,364,399
Number of person(s)	1	2	1	2

- **27.3** The Chief Executive Officer and certain executives were also provided with free use of Company owned and maintained cars in accordance with their terms of employment.
- **27.4** This represents remuneration paid to the non-executive directors of the Company for attending meetings of the Board and Board's committees.
- **27.5** Executive means an employee, other than the chief executive and directors, whose basic salary exceeds twelve hundred thousand rupees in a financial year.

	<b>2021</b> Rup	2020 ees
27.6 Auditors' remuneration		
Annual audit fee Half yearly review fee 9 Month review fee Fee for other certifications Out of pocket expenses	255,000 50,000 - 45,000 80,400 430,400	285,000 56,000 56,000 50,000 175,000 622,000
FINANCE COST		
Mark-up on short term borrowings Interest expense for leasing arrangements Bank charges	16,726,118 1,648,138 115,208 18,489,464	19,611,282 1,835,517 123,070 21,569,869

## 29 TAXATION

## 29.1 Current tax liability

Provision for the current year income tax has been made under the provisions of minimum tax under Section 113 of the Income Tax Ordinance, 2001.

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For The Year Ended December 31, 2021

#### 29.2 Current status of tax assessments

The income tax assessments of the Company for tax year 2012 has been selected for tax audit u/s 214 C of Income tax ordinance 2001.

In respect of tax year 2012, the tax authorities have served order under section 122(1) read with section 177(1) and 214C of the Ordinance disallowing expenses relating to depreciation allowance, markup on loan to employees and financial cost and creating tax demand of Rs. 3.8 million. The Company filed an appeal before the Commissioner Inland Revenue (Appeals-II) against the said order who decided all the issues in favor of the Company except for initial allowance on leased asset. The Company has filed second appeal and the appeal has not yet been fixed for hearing.

In respect of minimum tax for the year ended December 31, 2015, the tax authorities have served order under section 124 of the Ordinance for additional amount of minimum tax of Rs. 0.14 million payable due to restatement of turnover of the Company. The Company has filed application for rectification in the order on the issue of incorrect value of turnover for the purpose of charging minimum tax under section 113 of the Ordinance and tax credit not allowed. No action has been taken by the tax officer yet.

The Company's case, the year 31 December 2015, has been selected for audit under section 214 of the Ordinance. The taxation officer vide notice issued under section 177 of the Ordinance has called for certain information /documents, which is being complied by the Company. The taxation office has not passed any order yet."

- **29.3** Deferred tax asset of Rs. 38.155 million (2020: Rs. 43.620 million) has not been recognized as the Company does not foresee future taxable profits against which unused tax losses will be utilized.
- **29.4** The Company computes tax based on the generally accepted interpretations of the tax laws to ensure that the sufficient provision for the purpose of taxation is available which can be analyzed as follows:

	2020	2019	2018
	Rupees	Rupees	Rupees
Tax provision as per accounts Tax payable/paid as per tax return	323,749	309,759	349,920
	287,924	350,627	349,920

## 30 LOSS PER SHARE - BASIC AND DILUTED

Loss after taxation attributable to ordinary shareholders (Rupees)

Weighted average number of outstanding ordinary shares (No.)

Loss per share - basic and diluted (Rupees per share)

(13,399,171)	(57,676,586)
(Numbe	er of shares)
32,000,000	32,000,000
(Rupees)	(Rupees)
(0.42)	(1.80)

2021

2020

**30.1** No figure for diluted earnings per share has been presented as the Company has no potential ordinary shares outstanding at the year end.

## 31 TRANSACTIONS WITH RELATED PARTIES

The related parties of the company comprise of SME Bank Limited (the Parent Company), key management personnel, non-executive directors and contributory staff retirement benefit plan.



For The Year Ended December 31, 2021

			<b>2021</b> Ru	2020 ipees
31.1	Balances			
	SME Bank Limited (Parent company) Short term borrowing	21	137,183,616	144,790,638
31.2	Transactions			
	SME Bank Limited (Parent company) Mark up on short-term borrowings Short term borrowing facility-net repayment/obtained Rent expense paid for Peshawar branch	28	16,726,118 (7,607,022) 550,272	19,611,282 2,634,279 550,272
	<b>Directors and key management personnel</b> Compensation of directors and key management personnel			
	Directors fee paid		545,000 7,326,453	515,000 7,931,889
	Key management remuneration Company's contribution towards provident fund	27.1	7,326,433	7,931,889
	Total compensation of directors and key management personnel		8,621,608	9,222,605

22		VIDENT	FILL
32	PKU		FUNI)

THO VIDENTI OND		
Size of the fund (net assets)	5,949,846	5,674,170
Cost of Investment made	6,427,364	5,719,414
Percentage of investment made	108.03%	100.80%
Fair value of investments	6,697,291	5,851,465

**Unaudited** 

2021

Audited

All the investments of the Provident Fund are kept in mutual funds.

**32.1** Investments out of provident fund have been made in accordance with the provisions of the section 218 of the Companies Act, 2017 and the rules formulated for this purpose.

		<b>2021</b>	2020 upees
CASH AND CASH EQUIVALENTS		ne.	ipees
Cash and bank balances	15	3,157,864	1,626,307
Short term borrowings	21	(137,183,616)	(144,790,638)
		(134,025,752)	(143,164,331)
	Cash and bank balances	Cash and bank balances 15	Cash and bank balances Short term borrowings  Cash and bank balances 15 3,157,864 (137,183,616)

## 34 FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

#### Introduction and overview

The Company has exposure to the following risks from financial instruments:

- credit risk;
- liquidity risk; and
- market risk.

This note presents information about the Company's exposure to each of the above risks, the Company's objectives, policies and processes for measuring and managing it.



For The Year Ended December 31, 2021

#### **Risk management framework**

The Company's Board of directors has overall responsibility for the establishment and oversight of the Company's risk management framework. The Board has established the Risk Management Committee, which is responsible for developing and monitoring the Company's risk management policies. The committee reports regularly to the Board of Directors on its activities.

The Company's risk management policies are established to identify and analyze the risks faced by the Company, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities. The Company, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Company's audit committee oversees how management monitor compliance with the Company's risk management policies and procedures, and review the adequacy of the risk management framework in relation to the risks faced by the Company. The Company's audit committee is assisted in its oversight by internal audit. Internal audit undertakes both regular and adhoc reviews of risk management controls and procedures, the result of which are reported to the audit committee.

#### 34.1 Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss, without taking into account the fair value of any collateral. Concentration of credit risk arises when a number of counter parties are engaged in similar business activities or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economics, political or other conditions. Concentrations of credit risk indicate the relative sensitivity of the Company's performance to developments affecting a particular industry.

## 34.1.1 Management of credit risk

The Company's policy is to enter into financial contracts in accordance with the internal risk management policies and the requirements of the NBFC Rules and Regulations. The Company attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counter parties, and continually assessing the credit worthiness of counter parties. To reduce the exposure to credit risk the Company has developed a formal approval process whereby credit limits are applied to its customers. The management continuously monitors the credit exposure towards the customers and makes provision against those balances considered doubtful of recovery (and also obtains security / advance payments, wherever considered necessary). Cash is held only with reputable banks with high quality credit worthiness.

#### 34.1.2 Exposure to credit risk

In summary, compared to the maximum amount included in the statement of financial position, the maximum exposure to credit risk at the end of the reporting period is as follows:

20	)21	2020			
Carrying	Maximum	Carrying Maximu			
amount	exposure	amount expos			
	(Ru <sub>l</sub>	oees)			
3,091,452	3,091,452	1,559,895	1,559,895		
137,119	137,119	152,426 152,42			
275,342,507	275,342,507	323,368,379 323,368,3			
53,118,441	53,118,441	61,080,649 61,080,64			
572,801	572,801	494,201	494,201		
852,222	852,222	852,222	852,222		
333,114,542	333,114,542	387,507,771 387,507,77			



For The Year Ended December 31, 2021

## 34.1.3 Credit ratings and collaterals

Details of the credit ratings of balances with the banks (including profit receivable) as at 31 December were as follows:

	2021	2020
Ratings		
A1+ A-1+ Others	0.00% 86.36% 13.64% 100%	0.00% 99.13% 0.87% 100%

## Settlement risk

Settlement risk is the risk of loss due to the failure of an entity to honor its obligations to deliver cash or other assets as contractually agreed on sale. This risk is addressed more or less in accordance with the parameters set out in the credit risk management above.

## 34.1.4 Impairment losses and past due balances

	2021			
	Total	Loans and receivables	Net investment in finance lease	Impairment recognised
		(Rupees)		
Not past due	95,215,206	9,204,400	86,010,806	-
1 - 179 days	12,070,064	61,734	12,008,330	-
180 days - 1 year	-	-	-	-
More than 1 year	500,830,108	51,292,780	309,710,113	139,827,215
	608,115,378	60,558,914	407,729,249	139,827,215

		20	)20	
	Total	Loans and receivables	Net investment in finance lease	Impairment recognised
		(Ru	pees)	
Not past due	130,495,171	13,043,817	117,451,354	-
1 - 179 days	19,416,042	651,270	18,764,772	-
180 days - 1 year	-	-	-	-
More than 1 year	234,537,815	58,474,212	335,965,633	(159,902,030)
	384,449,028	72,169,299	472,181,759	(159,902,030)



For The Year Ended December 31, 2021

#### 34.1.5 Concentration of credit risk - net investment in finance lease

The Company seeks to manage its credit risk through diversification of financing activities to avoid undue concentration of credit risk with individuals or groups of customers in specific locations or business sectors. It also obtains collaterals when appropriate.

The management of the Company follows two sets of guidelines. Internally, it has its own policies and procedures duly approved by the Board of Directors whereas externally it adheres to the regulations issued by the SECP. The operating policy defines the extent of fund based exposures with reference to a particular sector or group of leases.

Details of the composition of leases and loans and finances portfolio of the Company are given below:

Category	202	1	20	20
	Rupees	Percentage	Rupees	Percentage
Public Transport Services	99,362,614	18.46%	99,353,265	15.86%
Printing & Packaging	40,848,222	7.59%	56,780,997	9.06%
Miscellaneous	43,814,320	8.14%	55,650,938	8.88%
Film Processing	44,799,057	8.32%	47,365,497	7.56%
Oil & Gas	32,668,305	6.07%	42,958,603	6.86%
Food & Beverages	39,176,723	7.28%	40,569,788	6.48%
Health Care	38,209,285	7.10%	40,277,035	6.43%
Garments	26,857,389	4.99%	30,850,275	4.92%
Cargo Carriers	26,715,593	4.96%	29,661,613	4.74%
Entertainment	20,120,072	3.74%	28,862,877	4.61%
Others	25,685,231	4.77%	28,681,331	4.58%
Leather & Tannery	3,772,518	0.70%	17,164,218	2.74%
Engineering	12,710,613	2.36%	16,500,306	2.63%
Textile	13,225,741	2.46%	14,092,568	2.25%
Plastic	14,592,745	2.71%	13,950,099	2.23%
Gems & Jeweler	13,691,662	2.54%	13,781,662	2.20%
Pharma	12,236,745	2.27%	12,236,745	1.95%
Education	6,399,349	1.19%	10,229,377	1.63%
Confectionary	5,215,299	0.97%	9,107,485	1.45%
Communication	6,802,623	1.26%	6,802,623	1.09%
Construction & Building Products	5,192,256	0.96%	5,192,256	0.83%
Chemicals	3,779,865	0.70%	4,086,174	0.65%
Fisheries	1,285,857	0.24%	1,285,857	0.21%
Dates	551,021	0.10%	551,021	0.09%
Furniture	421,872	0.08%	421,872	0.07%
	538,134,977	100%	626,414,482	100%



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## 34.2 Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting its financial obligations as they fall due. Liquidity risk arises because of the possibility that the Company could be required to pay its liabilities earlier than expected or may face difficulty in raising funds to meet commitments associated with financial liabilities as they fall due.

## 34.2.1 Management of liquidity risk

The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

Due to nature of the business, the Company maintains flexibility in funding by maintaining committed credit lines available. The Company's liquidity management involves projecting cash flows and considering the level of liquid assets necessary to fulfill its obligation; monitoring liquidity ratios against internal and external requirements and maintaining debt financing plans.

## 34.2.2 Maturity analysis for financial liabilities

The table below analyses the Company's financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet date to maturity date and represents the undiscounted cash flows. The amounts in the table are the gross nominal undiscounted cash flows (including interest payments).

Final	ncia	LLia	abil	lities

Trade and other payables Lease liability Short term borrowings Long term finances Long term deposits Markup accrued

	202	21	
Total	Contractual	Upto	Two to
	cash flow	one year	five years
	(Rup	ees)	
2,736,096	2,736,096	2,736,096	-
7,615,220	7,615,220	3,594,336	4,020,884
137,183,616	137,183,616	137,183,616	-
373,233	373,233	373,233	-
174,748,031	174,748,031	44,545,236	130,202,795
4,209,212	4,209,212	4,209,212	-
326,865,408	326,865,408	192,641,729	134,223,679

Upto

Two to

Total

		cash flow	one year	five years
		(Rup	ees)	
Financial Liabilities		•	,	
Trade and other payables	5,040,042	5,040,042	5,040,042	-
Lease liability	10,128,078	10,128,078	2,913,768	7,214,310
Short term borrowings	144,790,638	144,790,638	144,790,638	-
Long term finances	373,233	373,233	373,233	-
Long term deposits	201,186,275	201,186,275	57,008,680	144,177,595
Markup accrued	4,211,211	4,211,211	4,211,211	-
	365,729,477	365,729,477	214,337,572	151,391,905



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#### 34.3 Market risk

Market risk is the risk that changes in market prices, such as interest rates, equity prices, foreign exchange rates and credit spreads (not relating to changes in the obligor's/issuer's credit standing) will effect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return on risk.

The Company is exposed to interest rate and other price risk only.

## 34.3.1 Management of market risk

The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return on risk. The Company manages the market risk by monitoring exposure on marketable securities by following internal risk management policies and regulations laid down by the Securities and Exchange Commission of Pakistan.

## 34.3.2 Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Majority of the interest rate exposure arises on investment in finance lease, finance and loans, investment in government securities, bank balances and borrowing from banks. The Company carries a mix of fixed and floating rate financial instruments.

At the end of the reporting period, details of the interest rate profile of the Company's interest bearing financial instruments were as follows:

	Effective Interest rate %	Carryi 2021 (Rupees)	ing amount 2020 (Rupees)
Fixed rate instruments			
Financial assets Net investments in finance lease Long term finance and loans Long-term loans to employees - secured	9.5% to 25% 15% to 24.5% 5% to 7%	275,342,507 53,118,441 572,801 329,033,749	323,368,379 61,080,649 494,201 384,943,229
Financial liabilities Long term finance Liabilities against assets subject to finance lease	0%	373,233	373,233
	17.33% to 18.26%	7,615,220	10,128,078
Variable rate instruments		7,988,453	10,501,311
<b>Financial assets</b> Bank balances			93,895 93,895
<b>Financial liabilities</b> Short term borrowings	11.35% to 11.65%	137,183,616 137,183,616	144,790,638 144,790,638



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## 34.3.3 Fair value sensitivity analysis for fixed rate instruments

The Company does not account for any fixed rate financial assets and liabilities at fair value through the statement of profit or loss. Therefore, a change in interest rates at the reporting date would not affect the statement of profit or loss.

## 34.3.4 Cash flow sensitivity analysis for variable rate instruments

A change of 100 basis points in interest rates at the reporting date would have increased / (decreased) profit or loss by Rs. 0.137 million (2020: Rs. 0.144 million). This analysis assumes that all other variables, remain constant. The analysis is performed on the same basis which were used for the comparative reporting period.

## 34.3.5 Interest rate gap position

Yield / interest rate sensitivity position for on balance sheet financial instruments based on the earlier of contractual re-pricing or maturity date is as follows:

			2021		
	Effective mark-up/		Exposed to ma	rk-up / interest /	profit rate risk
	interest / profit rate	Total	Upto three months	More than three months and upto one year	More than one year
Financial assets	%		(Ru	ipees)	
Long term finances and loans	15% to 24.5%	53,118,441	9,204,400	-	43,914,041
Long-term loans to employees - secured	5% to 7%	572,801	-	228,880	343,921
Net investment in finance lease	9.5% to 25%	275,342,507	-	98,019,136	177,323,371
Total financial assets as on December 31, 2021		329,033,749	9,204,400	98,248,016	221,581,333
Financial liabilities					
Lease liability	17.33% to 18.26%	7,615,220	598,001	2,996,335	4,020,884
Short term borrowings	11.35% to 11.65%	137,183,616	-	137,183,616	-
Long term finances	0%	373,233	373,233	-	-
Total financial liabilities as on		145 172 060	071 224	140 170 051	4 020 004
December, 2021		145,172,069	971,234	140,179,951	4,020,884
On statement of financial position gap		183,861,680	8,233,166	(41,931,935)	217,560,449
Total interest rate sensitivity gap		183,861,680	8,233,166	(33,698,769)	183,861,680



For The Year Ended December 31, 2021

			2020		
	Effective		Exposed to ma	rk-up / interest /	profit rate risk
	mark-up / interest / profit rate	Total	Upto three months	More than three months and upto one year	More than one year
Financial assets	%		(Ru	ıpees)	
Cash and bank balances	5.5% to 11.25%	93,895	93,895	_	-
Long term finances and loans	15% to 27%	61,080,649	13,043,817	-	47,385,562
Long-term loans to employees - secured	5% to 7%	494,201	-	171,005	323,196
Net investment in finance lease	9.5% to 25%	323,368,379	-	136,216,126	187,152,253
Total financial assets as on December 31, 2020		385,037,124	13,137,712	136,387,131	234,861,011
Financial liabilities					
Lease liability	17.33%	10,128,078	598,001	2,315,767	7,214,310
Short term borrowings	10.43% to 17.33%	144,790,638	-	144,790,638	-
Long term finances	0%	373,233	373,233	-	-
Total financial liabilities as on					
December, 2020		155,291,949	971,234	147,106,405	7,214,310
On balance sheet gap		229,745,175	12,166,478	(10,719,274)	227,646,701
Total interest rate sensitivity gap		229,745,175	12,166,478	1,447,204	229,093,905



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#### 34.4 Price risk

Price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest risk or currency risk) whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. Presently, the Company is not exposed to equity securities price risk as the Company does not hold any equity securities as at December 31, 2021 (2020: none).

#### 34.5 Fair value and risk management

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value of underlying financial assets are determined based on requirements of Regulation 66 of Non-Banking Finance Companies and Notified Entities Regulations, 2008 and directives if any, issued by the Securities and Exchange Commission of Pakistan. Fair value of debt instruments other than Government Securities, which are unlisted or listed but not traded regularly on stock exchange be valued at rates notified by Mutual Funds Association of Pakistan. The fair value of financial assets traded in active market i.e. listed securities are based on the quoted market price at determined by stock exchange in accordance with its regulations.

The table below analyses recurring fair value measurements for financial assets and financial liabilities. These fair value measurements are categorized into different levels in the fair value hierarchy based on the inputs to valuation techniques used. The different levels are defined as follows:

Level 1 — Quoted market prices in an active market (that are unadjusted) for identical assets or liabilities.

Level 2 — Valuation techniques (for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable).

Level 3 — Valuation techniques (for which the lowest level input that is significant to the fair value measurement is unobservable).

34.6 For financial instruments that are recognized at fair value on a recurring basis, the Company determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period. The Company's policy is to recognize transfers into and transfers out of fair value hierarchy levels as of the date of the event or change in circumstances that caused the transfer. During the year ended December 31, 2021, there were no transfers between Level 1, Level 2 or Level 3 of fair value measurements.



For The Year Ended December 31, 2021

As at December 31, 2021, the Company held the following classes of financial instruments measured at fair value:

			<b>Carrying amount</b>	mount			Fair value	lue	
December 31, 2020	Note	Cash and cash equivalent	Loans and receivables	Other financial liabilities	Total	Level 1	Level 2	Level 3	Total
Financial assets					(Kupees)	ees)			
Cash and bank balance	15	3,157,864	٠	•	3,157,864	٠	•	٠	٠
Advances	12		2,779,957	•	2,779,957	•	•		
Deposits, prepayments and other receivables	13	•	749,393	•	749,393	•	•	•	•
Long term finances and loans and accrued									
interest thereon	6	ı	53,118,441	1	53,118,441				
Net investment in finance leases	∞	1	275,342,507	•	275,342,507	•	•		
		3,157,864	331,990,298	•	335,148,162	•	1	•	
Financial liabilities									
Accrued and other liabilities	19	•	•	2,736,096	2,736,096	•	•	٠	
Accrued mark-up on borrowings	20	•	•	4,209,212	4,209,212	•	•		•
Short term borrowings	21	137,183,616	•	•	137,183,616	•	٠		
Provision for compensated absences	23	•	•	3,045,411	3,045,411	•	•	•	
Long term finances	22	•	•	373,233	373,233	•	•	•	•
Long term deposits	∞	•	•	130,202,795	130,202,795 130,202,795	•	•	٠	
Defined benefit obligations	18	•	•	9,764,513	9,764,513	•	•	•	
Lease liabilities	17	•	•	7,615,220	7,615,220	•	•		
		137,183,616	•	157,946,480	295,130,096	•	•	•	•

The Company has not disclosed the fair values for these financial instruments, because their carrying amounts are reasonable approximation of fair value.



For The Year Ended December 31, 2021

			Carrying amount	mount			Fair value	ne	
December 31, 2020	Note	Cash and cash equivalent	Loans and receivables	Other financial liabilities	Total	Level 1	Level 2	Level 3	Total
Financial assets					(rupees)	ees)			
Cash and bank balance	15	1,626,307	ı	'	1,626,307	•	,	•	
Advances	12	1	5,007,025	1	5,007,025	•	•	•	•
Deposits, prepayments and other receivables	13	ı	1,496,938	1	1,496,938	•	1	1	1
Long term finances and loans and accrued									
interest thereon	6	ı	61,080,649	1	61,080,649				
Net investment in finance leases	∞	ı	323,368,379	1	323,368,379	•	•	•	•
		1,626,307	390,952,991	1	392,579,298	1	1		
Financial liabilities									
Accrued and other liabilities	19	,	ı	5,040,042	5,040,042	1	1	1	ı
Accrued mark-up on borrowings	20	ı	1	4,211,211	4,211,211	•	•	•	•
Short term borrowings	21	144,790,638	•	•	144,790,638	•	٠	•	•
Provision for compensated absences	23	1	1	2,959,558	2,959,558	,	1	,	,
Long term finances	22	1	1	373,233	373,233	1	1	1	1
Long term deposits	∞	1	•	7,214,310	7,214,310	•	•	•	,
Defined benefit obligations	18	i	•	9,164,855	9,164,855	•	•	•	,
Lease liabilities	17	1	1	10,128,078	10,128,078 10,128,078	1	1	1	1
		144,790,638	-	39,091,287	39,091,287 183,881,925				



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## 35 CAPITAL MANAGEMENT

- 35.1 The Company's prime objective when managing capital is to safeguard its ability to continue as a going concern in order to provide adequate returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce its cost of capital.
- 35.2 The Company manages its capital structure by monitoring return on net assets and makes adjustments to it in the light of changes in the economic conditions. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividend paid to its shareholders or issue new shares. Consistent with others in the industry, the Company also monitors capital on the basis of the gearing ratio. This ratio is calculated as total debt divided by total capital employed:

	<b>2021</b> Ru	2020 ipees
Total debt	7,615,220	10,128,078
Total equity	6,535,396	19,560,340
Total capital employed	14,150,616	29,688,418
Gearing ratio	53.82%	34.11%

**35.3** As required under the NBFC Regulations, every investment financing company involved in non deposit taking shall maintain a minimum capital of Rs 50 million, the Company has not complied with said requirement of NBFC Regulations 2008 of maintaining minimum capital requirement.

## 35.4 Capital management objectives and policies

The Company finances its operations through equity, borrowings and management of its working capital with a view to maintaining an appropriate mix between various sources of finance to minimize liquidity risk. Taken as a whole, the Company's risk arising from financial instruments is limited as there is no significant exposure to price and cash flow risk in respect of such instruments.



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## **36 SEGMENT INFORMATION**

A segment is a distinguishable component of the Company that is engaged in business activities from which the Company earns revenues and incur expenses and its results are regularly reviewed by the Company's chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance. Further, discrete financial information is available for each segment.

The Company's reportable segments under IFRS 8 are therefore finance lease, loans and receivables, and investments.

All assets and liabilities are allocated to reportable segments other than assets and liabilities not directly related to the particular segment.

	2021			
	Finance	Loans and	Others	Total
	lease	receivables		
		•	upees)	
Segment revenue	10,646,338	10,656,993	90,277	21,393,608
Reversal of provision	16,426,638	3,648,177	7,979,392	28,054,207
Segment result	27,072,976	14,305,170	8,069,669	49,447,815
Unallocated cost				
Finance cost	-	-	-	(18,489,464)
Administrative and general expenses	-	-	-	(44,090,102)
				(62,579,566)
Loss before tax	-	-	-	(13,131,751)
Provision for taxation	-	-	-	(267,420)
Loss for the year	-	-	-	(13,399,171)
Other information	8,214,867			
Segment assets	275,342,507	53,118,441	_	328,460,948
Unallocated assets	, , <u>.</u>	· · ·	18,084,682	18,084,682
Total assets				346,545,630
Segment liabilities	176,793,809	-	-	176,793,809
Unallocated liabilities	-	-	163,216,425	163,216,425
Total liabilities	340,010,234			
N				
Net assets	-	-	-	6,535,396
Capital expenditure	-	-	163,413	163,413

**<sup>36.1</sup>** Revenue reported above represents revenue from external customers. There are no inter-segment sales.

**<sup>36.2</sup>** Revenue from finance lease includes income from finance lease operations and gain/loss on termination of lease. Revenue from loans and receivable includes mark-up income on loans to customers and employees.



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Finance lease         Loans and receivables         Others         Total           Segment revenue         17,776,964         3,806,333         371,609         21,954,906           Provision -Net         (12,461,567)         (1,594,618)         -         (14,056,185)           Segment result         5,315,397         2,211,715         371,609         7,898,721           Unallocated cost           Finance cost         -         -         -         (21,569,869)           Administrative and general expenses         -         -         -         (43,681,689)           Administrative and general expenses         -         -         -         (57,352,837)           Provision for taxation         -         -         -         (57,352,837)           Provision for taxation         -         -         -         (323,749)           Loss for the year         -         -         -         (57,676,586)           Other information           Segment assets         323,368,379         61,080,649         -         384,449,028           Unallocated assets         -         -         21,168,949         21,168,949           Total assets         203,814,410         -		2020				
Segment revenue         17,776,964         3,806,333         371,609         21,954,906           Provision -Net         (12,461,567)         (1,594,618)         -         (14,056,185)           Segment result         5,315,397         2,211,715         371,609         7,898,721           Unallocated cost           Finance cost         -         -         -         (21,569,869)           Administrative and general expenses         -         -         -         (43,681,689)           Administrative and general expenses         -         -         -         -         (43,681,689)           Loss before tax         -         -         -         -         (57,352,837)           Provision for taxation         -         -         -         (57,676,586)           Other information           Segment assets         323,368,379         61,080,649         -         384,449,028           Unallocated assets         -         -         21,168,949         21,168,949           Total assets         203,814,410         -         -         203,814,410           Unallocated liabilities         -         -         182,243,227         182,243,227           Total lia			receivables		Total	
Provision -Net Segment result         (12,461,567)         (1,594,618)         -         (14,056,185)           Unallocated cost           Finance cost         -         -         -         (21,569,869)           Administrative and general expenses         -         -         -         (43,681,689)           Loss before tax         -         -         -         (57,352,837)           Provision for taxation         -         -         -         (57,676,586)           Other information           Segment assets         323,368,379         61,080,649         -         384,449,028           Unallocated assets         -         -         21,168,949         21,168,949           Total assets         203,814,410         -         -         203,814,410           Unallocated liabilities         -         -         182,243,227         182,243,227           Total liabilities         -         -         -         19,560,340    Net assets			(Ru	pees)		
Segment result         5,315,397         2,211,715         371,609         7,898,721           Unallocated cost           Finance cost         -         -         -         (21,569,869)           Administrative and general expenses         -         -         -         (43,681,689)           Loss before tax         -         -         -         (57,352,837)           Provision for taxation         -         -         -         (323,749)           Loss for the year         -         -         -         (57,676,586)           Other information           Segment assets         323,368,379         61,080,649         -         384,449,028           Unallocated assets         -         -         21,168,949         21,168,949           Total assets         203,814,410         -         -         203,814,410           Unallocated liabilities         -         -         182,243,227         182,243,227           Total liabilities         -         -         -         19,560,340    Net assets            -         -         -         -         19,560,340	Segment revenue	17,776,964	3,806,333	371,609	21,954,906	
Segment result         5,315,397         2,211,715         371,609         7,898,721           Unallocated cost           Finance cost         -         -         -         (21,569,869)           Administrative and general expenses         -         -         -         (43,681,689)           Loss before tax         -         -         -         (57,352,837)           Provision for taxation         -         -         -         (323,749)           Loss for the year         -         -         -         (57,676,586)           Other information           Segment assets         323,368,379         61,080,649         -         384,449,028           Unallocated assets         -         -         21,168,949         21,168,949           Total assets         203,814,410         -         -         203,814,410           Unallocated liabilities         -         -         182,243,227         182,243,227           Total liabilities         -         -         -         19,560,340    Net assets            -         -         -         -         19,560,340	Provision -Net	(12,461,567)	(1,594,618)		(14,056,185)	
Finance cost (21,569,869) Administrative and general expenses (21,569,869)  Loss before tax (57,352,837) Provision for taxation (57,676,586)  Other information  Segment assets 323,368,379 61,080,649 - (384,449,028) Unallocated assets 21,168,949 21,168,949  Total assets 203,814,410 203,814,410 Unallocated liabilities - 182,243,227  Total liabilities 386,057,637  Net assets 19,560,340	Segment result	5,315,397	2,211,715	371,609	7,898,721	
Administrative and general expenses	Unallocated cost					
Coss before tax	Finance cost	-	-	-	(21,569,869)	
Loss before tax	Administrative and general expenses	-	-	-	(43,681,689)	
Provision for taxation					(65,251,558)	
Loss for the year       -       -       -       (57,676,586)         Other information         Segment assets       323,368,379       61,080,649       -       384,449,028         Unallocated assets       -       -       21,168,949       21,168,949         Total assets       -       -       203,814,410       -       -       203,814,410         Unallocated liabilities       -       -       182,243,227       182,243,227         Total liabilities       -       -       -       19,560,340         Net assets       -       -       -       19,560,340	Loss before tax	-	-	-	(57,352,837)	
Other information         Segment assets       323,368,379       61,080,649       -       384,449,028         Unallocated assets       -       -       21,168,949       21,168,949         Total assets       -       -       -       -       203,814,410         Unallocated liabilities       -       -       182,243,227       182,243,227         Total liabilities       -       -       -       -       19,560,340         Net assets       -       -       -       19,560,340	Provision for taxation	-	-	-	(323,749)	
Segment assets       323,368,379       61,080,649       -       384,449,028         Unallocated assets       -       -       21,168,949       21,168,949         Total assets       -       -       -       203,814,410         Unallocated liabilities       -       -       182,243,227       182,243,227         Total liabilities       -       -       -       -       19,560,340         Net assets       -       -       -       19,560,340	Loss for the year	-	-	-	(57,676,586)	
Unallocated assets       -       21,168,949       21,168,949         Total assets       405,617,977         Segment liabilities       203,814,410       -       -       203,814,410         Unallocated liabilities       -       182,243,227       182,243,227         Total liabilities       -       -       -       19,560,340         Net assets       -       -       -       19,560,340	Other information					
Total assets         405,617,977           Segment liabilities         203,814,410         -         -         203,814,410           Unallocated liabilities         -         182,243,227         182,243,227           Total liabilities         -         -         -         19,560,340           Net assets         -         -         -         19,560,340	Segment assets	323,368,379	61,080,649	-	384,449,028	
Segment liabilities       203,814,410       -       -       203,814,410         Unallocated liabilities       -       182,243,227       182,243,227         Total liabilities       -       -       -       19,560,340    Net assets	Unallocated assets	-	-	21,168,949	21,168,949	
Unallocated liabilities         -         182,243,227         182,243,227         386,057,637           Net assets         -         -         -         19,560,340	Total assets				405,617,977	
Total liabilities         386,057,637           Net assets         -         -         19,560,340	-	203,814,410	-	-	203,814,410	
Net assets <u>19,560,340</u>	Unallocated liabilities	-	-	182,243,227	182,243,227	
<del></del>	Total liabilities				386,057,637	
Capital expenditure 145 600 145 600	Net assets	-	-	-	19,560,340	
175,000	Capital expenditure	-	-	145,600	145,600	

## 36.3 Geographical segment analysis

The Company's operations are restricted to Pakistan only.

## 37 IMPACT OF COVID-19 ON THE FINANCIAL STATEMENTS

In March 2020, the World Health Organization ("WHO") declared the outbreak of the novel coronavirus (known as COVID-19) as a global pandemic. The rapid spread of the virus has caused governments around the world to implement stringent measures to help control its spread, including, without limitation, quarantines, "stay-at-home" or "shelter-in-place" orders, social distancing mandates, travel restrictions, and closures or reduced operations for businesses, governmental agencies, schools and other institutions. The industry, along with global economic conditions generally, has been significantly disrupted by the pandemic.

The COVID-19 pandemic and associated impacts on economic activity had certain effect on the operational and financial position of the Company for the year ended December 31, 2021 due to overall slowdown in economic activity and continuity of business operations. However, to reduce the impact on the performance of the Company has introduced a host of measures on both the financial and operational fronts by issuing certain circulars and notifications from time to time.

The management of the Company is closely monitoring the situation, and in response to the developments, taking all possible precaution and measures to safeguard health and safety of employees and other stakeholders, and also implemented a number of measures to minimise the impact to the extent possible.



For The Year Ended December 31, 2021

## 38 NUMBER OF EMPLOYEES

The number of employees as at the year end were 28 (2020: 32) and average number of employees during the year were 25 (2020: 33).

## **39 SUBSEQUENT EVENTS**

No adjusting or significant non-adjusting events have occurred between the date of report and date of authorization.

## **40 CORRESPONDING FIGURES**

Corresponding figures have been rearranged and reclassified, wherever necessary, for the purposes of comparison and better presentation. No significant rearrangements or reclassifications have been made in these financial statements during the year.

#### 41 DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorized for issue on 04 March, 2022 by the Board of Directors of the Company.

Asghar Maqsood
Chief Executive Officer

Javed Mehmood Director M. Shahzad Chief Financial Officer



# **Pattern of Shareholding**

As at December 31, 2021

Shareholding		No of	Total	Percentage
From	То	Shareholders	Shares Held	%
1	100	21	103	0.00
101	500	188	93,407	0.29
501	1,000	49	48,403	0.15
1,001	5,000	78	225,363	0.70
5,001	10,000	15	122,999	0.38
10,001	15,000	13	175,000	0.55
15,001	20,000	3	55,500	0.17
20,001	25,000	3	74,000	0.23
25,001	30,000	2	60,000	0.19
30,001	35,000	3	99,500	0.31
35,001	40,000	1	39,000	0.12
45,001	50,000	2	96,000	0.41
50,001	55,000	3	160,525	0.50
65,001	70,000	1	66,500	0.21
95,001	100,000	1	100,000	0.31
110,001	115,000	1	112,500	0.35
125,001	130,000	1	127,500	0.40
150,001	155,000	1	155,000	0.48
195,001	200,000	1	200,000	0.63
210,001	215,000	1	215,000	0.67
275,001	280,000	1	279,500	0.87
280,001	285,000	1	282,500	0.88
450,001	455,000	1	453,525	1.42
910,001	915,000	1	910,477	2.85
1,295,001	1,300,000	1	1,298,500	4.06
3,140,001	3,145,000	1	3,144,000	9.83
23,405,001	23,410,000	1	23,405,198	73.14
		395	32,000,000	100



# **Categories of Shareholders**As at December 31, 2021

Categories of	Physical	CDC	Total	Percentage %
Directors, Chief Executive Officer,				
Their Spouses and Minor Childern				
Directors				
Mrs. Darakhshan Sheikh Vohra	1	-	1	0.00
Mr. Tahir Saeed Effendi	1	-	1	0.00
Mr Bilal Mohy Ud Din	1	-	1	0.00
Mr. Javed Mahmood	1	-	1	0.00
Mr. Dilshad Ali Ahmad	1	-	1	0.00
Mr. Muhammad Mubeen Mufti	1	-	1	0.00
Mr. Asghar Maqsood	500			
	506	-	6	0.00
Executives	-	51,000	51,000	0.16
	-	51,000	51,000	0.16
Associated Companies, Undertakings & Related Parties				
M/s. SME BANK LIMITED	-	23,405,198	23,405,198	73.14
	-	23,405,198	23,405,198	73.14
Banks, NBFCs, DFIs, Takaful, Pension Funds				
Banks	-	5,352,977	5,352,977	16.73
NBFCs, DFIs	-	215,000	215,000	0.67
	-	5,567,977	5,567,977	17.40
Insurance Companies	-	155,000	155,000	0.48
Other Companies, Corporate Bodies, Trust etc.	46,000	942,202	988,202	3.09
General Public	136,001	1,747,116	1,883,617	5.89
	182,507	31,817,493	32,000,000	100.00
Shareholders More Than 5.00%				
SME BANK LIMITED			23,405,198	73.14
SUMMIT BANK LIMITED				9.83
DUIVIIVII I BAINK LIIVIITEU			3,144,000	9.83



## **Proxy Form**

I/We			
of			(full address)
being a member of SME Leasing Limite	d hereby appoint		
of			
			(full address)
or failing him/her			
of			(full address)
as my / our Proxy to attend and vote for	r me / us and on my /	our behalf at the 20th An	nual General Meeting of the Company
to be held on on April 26, 2022 and at a	ny adjournment there	of.	
Signed this(day)	of	(date, month)	2022.
Signature of Member:			Please affix Revenue Stamp
Folio Number:			nevenue stamp
Number of shares held :			
Witnesses:			
1			
2			Signature and Company Seal

- 1. A member entitled to attend and vote at a General meeting is entitled to appoint a Proxy to attend and vote instead of him / her.
- 2. The instrument appointing a Proxy shall be in writing under the hand of the appointer or of his / her attorney duly authorized in writing, if the appointer is a corporation, under its common seal or the hand of an officer or attorney duly authorized. A Proxy need to be a Member of the Company.
- 3. The instrument appointing a Proxy, together with the Power of attorney, if any, under which it is signed or a notarially certified copy thereof, should be deposited at the Main Office of the Company at least 48 hours before the time of the meeting.
- 4. Any individual Beneficial Owner of the Central Depository Company, entitled to vote at this meeting must bring his / her National Identity Card with him / her as proof of his / her identity, and in case of Proxy, must enclose an attested copy of his / her National Identity Card. Representative of corporate entity, shall submit Board of Directors resolutions / power of attorney with specimen signature (unless it has been provided earlier) along with proxy form of the Company.

Affix Correct Postage

To:

SME Leasing Limited
Office # 304, 3rd Floor
Business Arcade,
Shahra-e-Faisal, Karachi.





Office No. 304, 3rd Floor, Business Arcade, Shahra-e-Faisal, Karachi Phone No. +92-21-34322128-9 Fax No. +92-21-34322082

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